

**Electricity consumption rises 4.8% in November for a cumulative increase of 3.6% in the first 11 months of 2017**

**Consumption in November 2017:** consolidated electricity consumption (2,546.3 GWh) in Energisa Group's concession areas rose by 4.8% in November 2017 compared with the same month last year. Including uninvoiced sales, consumption volume was 2,490.6 GWh, an increase of 4.2% over the same period the previous year.

Consumption rose across all segments. The residential segment, accounting for 35.8% of Group captive and free electricity consumption, saw the highest increases in the following concession areas: EMT (+7.8%), EMS (+6.8%), EMG (+5.4%) and ETO (+4.2%), driven by higher temperatures. The industrial segment recorded the second highest growth rate in the year (+6.8%), helped by industrial consumption from the Group's largest distribution businesses: EMT (+9.5%), EMS (+9.1%), ESS (+7.5%) and EPB (+4.5%). Food sector performance across the Group's concession areas was consistent with growth rates for EMT, which accounts for the bulk of food-industry consumption. The commercial segment continued on the growth trend seen since April, rising by 2.7%.

The highest growth rates were seen in Midwest concession areas. Captive and free consumption increased by 10.4% in the EMT concession area, driven by higher temperatures.

Consumption rose by 5.6% in the EMS concession area, where the residential segment had twice recorded growth rates higher than 14% but has since seen more modest growth of +6.8% as a result of milder temperatures in November. Captive and free industrial segment consumption saw the highest growth in the EMS concession area at 9.1%, also buoyed by the food sector.

Sales growth of 3.4% at ETO was also driven by warmer temperatures in the region. Rural consumption grew by 9.2%, with an extended drought requiring farmers to pump more water than normal for irrigation. Captive and free consumption growth at EMG was 3.6% and highest in the residential segment (+5.4%).

Our Northeast distribution businesses ("ESE", "EPB" and "EBO") recorded a 1.4% increase in consumption in November, affected by higher rainfall and milder temperatures in recent months compared with 2016. ESE was the only concession area where electricity consumption declined (-1.0%) due to the higher rainfall in the region.

**Consumption over the first 11 months of 2017:** Group captive and free electricity consumption (27,100.6 GWh) rose in the first 11 months of 2017 by 3.6% over the same period last year. Including uninvoiced sales, consumption volume was 27,032.4 GWh (+3.9%).

**Energisa Consolidated - Energy sales in November and the first 11 months of 2017**

Description Amounts in GWh	Month			Accumulated		
	Nov/17	Nov/16	Change %	11M17	11M16	Change %
✓ Residential	911.6	875.8	+ 4.1	9,577.6	9,222.1	+ 3.9
✓ Industrial	549.1	514.1	+ 6.8	5,949.5	5,840.7	+ 1.9
• Captive	186.9	215.9	- 13.4	2,141.3	2,763.9	- 22.5
• Free	362.2	298.2	+ 21.4	3,808.2	3,076.8	+ 23.8
✓ Commercial	501.0	487.6	+ 2.7	5,378.0	5,235.7	+ 2.7
• Captive	449.1	445.8	+ 0.7	4,865.3	4,918.5	- 1.1
• Free	51.9	41.8	+ 24.2	512.7	317.2	+ 61.6
✓ Rural	247.6	221.6	+ 11.7	2,599.3	2,409.5	+ 7.9
• Captive	240.5	216.5	+ 11.1	2,548.1	2,390.4	+ 6.6
• Free	7.1	5.1	+ 39.2	51.2	19.1	+ 168.1
✓ Other Sectors	337.0	331.1	+ 1.8	3,596.2	3,459.9	+ 3.9
• Captive	332.7	327.1	+ 1.7	3,550.8	3,455.6	+ 2.8
• Free	4.3	4.0	+ 7.5	45.4	4.3	+ 955.8
<b>1 Energy sales to captive consumers</b>	<b>2,120.8</b>	<b>2,081.1</b>	<b>+ 1.9</b>	<b>22,683.1</b>	<b>22,750.5</b>	<b>- 0.3</b>
2 Energy associated with free consumers (TUSD)	425.5	349.1	+ 21.9	4,417.5	3,417.4	+ 29.3
<b>3 Captive sales + TUSD (1+2)</b>	<b>2,546.3</b>	<b>2,430.2</b>	<b>+ 4.8</b>	<b>27,100.6</b>	<b>26,167.9</b>	<b>+ 3.6</b>
4 Unbilled sales	(55.7)	(40.2)	+ 38.6	(68.2)	(152.0)	- 55.1
<b>5 Captive sales + TUSD + Uninvoiced supply (3+4)</b>	<b>2,490.6</b>	<b>2,390.0</b>	<b>+ 4.2</b>	<b>27,032.4</b>	<b>26,015.9</b>	<b>+ 3.9</b>

Company	November 2017				January to November 2017			
	Electricity sales (GWh)				Electricity sales (GWh)			
	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)
<b>North Region</b>	<b>190.8</b>	<b>+ 3.4</b>	<b>185.7</b>	<b>+ 3.5</b>	<b>2,066.6</b>	<b>+ 2.5</b>	<b>2,068.4</b>	<b>+ 3.2</b>
Energisa Tocantins (ETO)	190.8	+ 3.4	185.7	+ 3.5	2,066.6	+ 2.5	2,068.4	+ 3.2
<b>Northeast Region</b>	<b>681.5</b>	<b>+ 1.4</b>	<b>673.8</b>	<b>+ 1.4</b>	<b>7,154.6</b>	<b>+ 0.6</b>	<b>7,124.3</b>	<b>+ 0.6</b>
Energisa Paraíba (EPB)	364.6	+ 2.9	358.9	+ 2.5	3,821.1	+ 2.0	3,805.3	+ 2.0
Energisa Sergipe (ESE)	262.5	- 1.0	261.2	- 0.6	2,753.9	- 1.6	2,741.7	- 1.7
Energisa Borborema (EBO)	54.4	+ 3.1	53.7	+ 3.9	579.6	+ 2.5	577.3	+ 2.5
<b>Midwest</b>	<b>1,175.2</b>	<b>+ 8.5</b>	<b>1,138.6</b>	<b>+ 7.7</b>	<b>12,483.5</b>	<b>+ 5.8</b>	<b>12,458.2</b>	<b>+ 6.4</b>
Energisa Mato Grosso (EMT)	725.6	+ 10.4	709.5	+ 12.4	7,761.6	+ 6.1	7,771.8	+ 6.9
Energisa Mato Grosso do Sul (EMS)	449.6	+ 5.6	429.1	+ 0.8	4,721.9	+ 5.4	4,686.4	+ 5.7
<b>South/Southeast Region</b>	<b>498.8</b>	<b>+ 1.7</b>	<b>492.5</b>	<b>+ 0.7</b>	<b>5,395.9</b>	<b>+ 2.8</b>	<b>5,381.5</b>	<b>+ 3.0</b>
Energisa Minas Gerais (EMG)	127.9	+ 3.6	125.3	+ 2.0	1,361.0	+ 1.6	1,358.7	+ 1.8
Energisa Nova Friburgo (ENF)	27.0	+ 1.5	26.9	+ 2.5	297.2	+ 0.1	296.8	+ 0.4
Energisa Sul-Sudeste (ESS) <sup>(2)</sup>	343.8	+ 1.1	340.3	+ 0.1	3,737.8	+ 3.5	3,726.0	+ 3.6
<b>Total (Distribution companies)</b>	<b>2,546.3</b>	<b>+ 4.8</b>	<b>2,490.6</b>	<b>+ 4.2</b>	<b>27,100.6</b>	<b>+ 3.6</b>	<b>27,032.4</b>	<b>+ 3.9</b>

<sup>(1)</sup> In relation to the same period in 2016. | <sup>(2)</sup> On June 30, 2017 the electricity distribution companies EDEVP, EEB, CNEE and CFLO were merged into Energisa Sul-Sudeste (the new name of Caiuá Distribuição de Energia S/A).