

**Abradee 2018 Awards: Energisa Group receives 7 out of 15 awards  
EBO, EMG and ENF elected the best distribution companies in Brazil**

Energisa Group's distribution companies hogged the limelight at the Abradee 2018 Awards upon prevailing in the National and other categories. The awards were presented by the Brazilian Association of Electricity Distributors on July 19.

In addition to the main award (National) for distribution companies with less than 500 thousand consumers, Energisa prevailed in four other main categories. The national trophy was awarded to Energisa Borborema (EBO), Energisa Minas Gerais (EMG) and Energisa Nova Friburgo (ENF). EBO also took the

prize for best operational management. In the large concession operators segment (upwards of 500 thousand consumers), the Group received a further four awards, two by region, with Energisa Paraíba (Best in Northeast), Energisa Mato Grosso (Best in North / Midwest) and Energisa Sul-Sudeste (Best in Southeast). The Abradee Awards recognize the distribution companies rated best in terms of quality, operational management and economic and financial management, customer satisfaction and social and environmental responsibility.

**Consolidated energy consumption rises 2.5% in 2Q18 and 3.0% in the first half of 2018**

**Consumption in the second quarter of 2018:** Energisa Group's captive and free electricity consumption (7,497.1 GWh) in its concession areas rose in the second quarter of 2018 (2Q18), by 2.5% over the same quarter last year. If uninvoiced sales are included, the volume changes to 7,334.4 GWh, an increase of 1.9% in the same period. The performance in the quarter was primarily due to higher energy consumption by the rural (+6.1%), industrial (+2.7%) and residential (+2.4%) sectors, especially, in the concession areas of ESS, EMS, EMT and ETO.

However, captive and free consolidated consumption contracted by 1.3% in June (2,385.5 GWh). The truck drivers strike at the end of May hit the captive sector hard (-3.4%), given the invoicing schedule of these clients. The commercial and government sectors contracted by 4.3% and 0.8% respectively. The residential sector contracted by 2.6%, affected

primarily by warmer temperatures in the areas of the distribution companies in the Midwest.

Furthermore, industrial consumption rose by 0.9%, primarily due to increased activity in the food segment in the concessions of EMT and EMS.

**Consumption in the first half of 2018:** Energisa Group's captive and free electricity consumption (15,124.6 GWh) rose in the first six months of 2018 by 3.0% over the same period last year. If uninvoiced sales are included, the volume changes to 14,972.5 GWh, an increase of 2.6%. Free-market consumption (TUSD) rose by 11.5%. Captive consumption (12,558.4 GWh) rose slightly by 1.4% in the first half of 2018.

Captive plus free energy consumption in the period rose significantly at the distribution companies EMS (+5.4%), ESS (+4.1%), ETO (+3.8%) and EMT (+2.9%).

**Energisa Consolidated - Energy sales in June and the first half of 2018**

Description Amounts in GWh	Month			First six-month		
	Jun/18	Jun/17	Change %	6M18	6M17	Change %
✓ Residential	824.0	846.4	(2.6)	5,445.8	5,270.0	3.3
✓ Industrial	549.8	544.7	0.9	3,301.5	3,171.1	4.1
• Captive	173.7	200.0	(13.1)	1,100.0	1,178.6	(6.7)
• Free	376.1	344.7	9.1	2,201.5	1,992.5	10.5
✓ Commercial	452.0	472.2	(4.3)	3,021.9	2,977.9	1.5
• Captive	404.6	429.6	(5.8)	2,707.2	2,710.2	(0.1)
• Free	47.4	42.6	11.4	314.7	267.7	17.5
✓ Rural	235.7	226.9	3.9	1,374.2	1,306.1	5.2
• Captive	232.8	224.2	3.8	1,354.5	1,289.2	5.1
• Free	3.0	2.8	7.2	19.8	16.9	17.0
✓ Other Classes	323.9	325.5	(0.5)	1,981.1	1,960.1	1.1
• Captive	319.0	321.7	(0.8)	1,950.9	1,936.5	0.7
• Free	4.9	3.8	30.3	30.3	23.6	28.0
1 Energy sales to captive consumers	1,954.1	2,021.9	(3.4)	12,558.4	12,384.5	1.4
2 Energy associated with free consumers (TUSD)	431.4	393.9	9.5	2,566.2	2,300.7	11.5
3 Captive sales + TUSD (1+2)	2,385.5	2,415.8	(1.3)	15,124.6	14,685.2	3.0
4 Unbilled sales	(110.8)	(75.0)	47.8	(152.1)	(93.8)	62.2
5 Captive sales + TUSD + Uninvoiced supply (3+4)	2,274.6	2,340.8	(2.8)	14,972.5	14,591.4	2.6

Company	June 2018				January to June 2018			
	Electricity sales (GWh)				Electricity sales (GWh)			
	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Change <sup>(1)</sup> (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Change <sup>(1)</sup> (%)
<b>North Region</b>	201.4	(0.3)	199.9	1.3	1,117.5	3.8	1,112.5	3.9
Energisa Tocantins (ETO)	201.4	(0.3)	199.9	1.3	1,117.5	3.8	1,112.5	3.9
<b>Northeast Region</b>	635.6	(0.7)	627.8	1.4	4,029.2	1.0	4,001.3	0.6
Energisa Paraíba (EPB)	341.4	(1.8)	338.1	0.5	2,138.8	1.3	2,122.1	0.7
Energisa Sergipe (ESE)	243.3	1.4	239.4	3.5	1,566.5	1.2	1,557.8	1.0
Energisa Borborema (EBO)	50.9	(2.3)	50.3	(1.8)	323.9	(1.4)	321.4	(2.2)
<b>Midwest</b>	1,074.3	(2.7)	989.7	(7.7)	6,914.2	3.9	6,823.5	3.3
Energisa Mato Grosso (EMT)	669.9	(5.0)	636.3	(7.2)	4,181.5	2.9	4,157.8	2.2
Energisa Mato Grosso do Sul (EMS)	404.4	1.6	353.4	(8.6)	2,732.7	5.4	2,665.7	5.0
<b>South/Southeast Region</b>	474.2	0.8	457.3	1.1	3,063.7	3.3	3,035.2	3.3
Energisa Minas Gerais (EMG)	120.1	1.4	115.9	(1.2)	756.7	1.6	751.3	0.9
Energisa Nova Friburgo (ENF)	26.9	(0.9)	26.1	-	162.3	0.6	161.2	(0.1)
Energisa Sul-Sudeste (ESS)	327.2	0.8	315.3	2.1	2,144.6	4.1	2,122.6	4.5
<b>Total (Distribution companies)</b>	<b>2,385.5</b>	<b>(1.3)</b>	<b>2,274.6</b>	<b>(2.8)</b>	<b>15,124.6</b>	<b>3.0</b>	<b>14,972.5</b>	<b>2.6</b>

<sup>(1)</sup> In relation to the same period in 2017.

Note: energy consumption by sector for each distribution company can be seen on the site [ri.energisa.com.br](http://ri.energisa.com.br)

Click [here](#) to access the Excel tables per company.