

**Total energy consumption rises by 5.6% in February 2018**  
**Industrial segment maintains pace of growth, with increase of 3.9%**

**Consumption in February 2018:** After rising 3.3% in January, consolidated free and captive electricity consumption (2,490.6 GWh) in Energisa Group's concessions continued rising in February 2018, up by 5.6% over the same month last year. If uninvoiced sales are included, the volume in the month was 2,403.8 GWh, growth of 3.3% in the same period.

The greatest consumption growth amongst the distribution companies was recorded by EBO (+11.2%, due to the small comparison base), followed by ETO (+9.1%, driven by the cement industry and chemical products segment) and ESS (+7.7%).

The industrial segment saw consumption rise by 3.9% in the month, a trend which is expected to continue. In terms of segments, the food segment, accounting for approximately 43% of the industrial sector served by Energisa Group, rose 8.3%, driven by higher consumption in the concessions of ESS (+19.8%), EMS (+13.7%) and EMT (+6.2%).

In ETO's concession, the consumption by this segment rose 23.0% driven primarily by cement and fertilizer production activities, where the latter saw

a producer resume consumption in 2017, after a shutdown of nearly two years.

With growth of 10.3%, the residential sector reported the best performances in the concessions of EMT (+14.6%), ETO (+12.4%), EMS (+11.0%), ESS (+10.8%) and EMG (+8.3%).

**Consumption in the first two months of 2018:** In tandem with the economic recovery, Energisa Group's captive and free electricity consumption (5,002.9 GWh) rose slightly in the first two months of 2018, by 4.4% over the same period last year. If uninvoiced sales are included the volume rises to 4,888.3 GWh, an increase of 2.0% over the same two months the previous year.

Captive plus free energy consumption in the two months was strong in the North of Brazil, increasing by 6.6% in ETO's concession, and in the Midwest region, with growth of 5.2%, of which 6.4% was incurred by EMT and 3.5% by EMS.

**Energisa Consolidated - Energy sales in February and the 1st two months of 2018**

Description Amounts in GWh	Month			1st two months		
	Feb/18	Feb/17	Change %	2Q18	2Q17	Change %
✓ Residential	914.1	828.8	+ 10.3	1,836.3	1,711.4	+ 7.3
✓ Industrial	525.9	506.3	+ 3.9	1,073.9	1,020.2	+ 5.3
• Captive	185.0	195.2	- 5.2	359.7	387.1	- 7.1
• Free	340.9	311.1	+ 9.6	714.3	633.1	+ 12.8
✓ Comercial	507.6	491.1	+ 3.3	1,003.0	978.4	+ 2.5
• Captive	457.4	449.7	+ 1.7	899.8	894.2	+ 0.6
• Free	50.2	41.4	+ 21.2	103.2	84.2	+ 22.7
✓ Rural	227.4	214.5	+ 6.0	446.5	424.2	+ 5.3
• Captive	223.7	211.6	+ 5.7	439.7	418.6	+ 5.0
• Free	3.7	2.8	+ 29.3	6.8	5.6	+ 21.0
✓ Outras Classes	315.6	316.9	- 0.5	643.1	656.1	- 2.0
• Captive	310.9	313.0	- 0.7	633.8	648.0	- 2.2
• Free	4.7	4.0	+ 19.1	9.3	8.1	+ 13.9
<b>1 Energy sales to captive consumers</b>	<b>2,091.1</b>	<b>1,998.3</b>	<b>+ 4.6</b>	<b>4,169.4</b>	<b>4,059.3</b>	<b>+ 2.7</b>
2 Energy associated with free consumers (TUSD)	399.5	359.3	+ 11.2	833.5	731.0	+ 14.0
<b>3 Captive sales + TUSD (1+2)</b>	<b>2,490.6</b>	<b>2,357.6</b>	<b>+ 5.6</b>	<b>5,002.9</b>	<b>4,790.3</b>	<b>+ 4.4</b>
4 Unbilled sales	(86.8)	(29.6)	+ 193.3	(114.6)	0.7	-
<b>5 Captive sales + TUSD + Uninvoiced supply (3+4)</b>	<b>2,403.8</b>	<b>2,328.0</b>	<b>+ 3.3</b>	<b>4,888.3</b>	<b>4,791.0</b>	<b>+ 2.0</b>

Company	February 2018				January - February 2018			
	Electricity sales (GWh)				Electricity sales (GWh)			
	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Var. <sup>(1)</sup> (%)	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Var. <sup>(1)</sup> (%)
<b>North Region</b>	<b>171.0</b>	<b>+ 9.1</b>	<b>161.4</b>	<b>+ 4.7</b>	<b>344.5</b>	<b>+ 6.6</b>	<b>331.0</b>	<b>+ 3.8</b>
Energisa Tocantins (ETO)	171.0	+ 9.1	161.4	+ 4.7	344.5	+ 6.6	331.0	+ 3.8
<b>Northeast Region</b>	<b>665.8</b>	<b>+ 4.3</b>	<b>635.7</b>	<b>- 0.4</b>	<b>1,374.5</b>	<b>+ 3.2</b>	<b>1,358.3</b>	<b>+ 0.4</b>
Energisa Paraíba (EPB)	354.2	+ 4.6	336.1	- 0.4	731.1	+ 4.0	721.4	+ 1.0
Energisa Sergipe (ESE)	259.3	+ 2.5	249.5	- 1.5	534.0	+ 3.3	529.0	+ 0.7
Energisa Borborema (EBO)	52.3	+ 11.2	50.1	+ 6.5	109.4	- 2.0	107.9	- 4.6
<b>Midwest</b>	<b>1,136.5</b>	<b>+ 5.7</b>	<b>1,119.2</b>	<b>+ 4.8</b>	<b>2,255.1</b>	<b>+ 5.2</b>	<b>2,191.2</b>	<b>+ 3.1</b>
Energisa Mato Grosso (EMT)	684.3	+ 6.5	679.2	+ 6.3	1,345.0	+ 6.4	1,314.7	+ 3.7
Energisa Mato Grosso do Sul (EMS)	452.2	+ 4.6	440.0	+ 2.5	910.1	+ 3.5	876.5	+ 2.1
<b>South/Southeast Region</b>	<b>517.3</b>	<b>+ 6.1</b>	<b>487.5</b>	<b>+ 4.2</b>	<b>1,028.8</b>	<b>+ 3.6</b>	<b>1,007.7</b>	<b>+ 1.5</b>
Energisa Minas Gerais (EMG)	123.5	+ 2.6	119.4	- 1.2	254.3	+ 2.9	255.2	-
Energisa Nova Friburgo (ENF)	26.1	+ 1.4	25.2	- 3.4	53.0	+ 1.1	52.7	- 2.1
Energisa Sul-Sudeste (ESS)	367.7	+ 7.7	342.9	+ 6.9	721.5	+ 4.1	699.8	+ 2.3
<b>Total (Distribution companies)</b>	<b>2,490.6</b>	<b>+ 5.6</b>	<b>2,403.8</b>	<b>+ 3.3</b>	<b>5,002.9</b>	<b>+ 4.4</b>	<b>4,888.3</b>	<b>+ 2.0</b>

<sup>(1)</sup> In relation to the same period in 2017.

Note: energy consumption by sector for each distribution company can be seen on the site [ri.energisa.com.br](http://ri.energisa.com.br)

Click [here](#) to access the Excel tables per company