

### Energisa advances another dividend for 2017

On February 23, 2018 the Energisa S/A Board of Directors approved the advancement of another dividend from the earnings for FY 2017 amounting to R\$ 173,0 million (R\$ 0.50 per Unit or R\$ 0.10 per common and preferred share). Payment starts on

03/08/2018. Company shareholders with holdings on or before 02/28/2018 are entitled to the dividends, including shares bought on the stock exchange on or before this date. The Company's shares will accordingly be traded ex-dividend from 03/01/2018.

### Total energy consumption rises by 3.3% in January 2018 Industrial segment maintains pace of growth, with increase of 6.7%

In continuity of the series of advances made since May 2017, consolidated free and captive electricity consumption (2,512.5 GWh) in Energisa Group's concessions rose 3.3% in January 2018 over the same month last year. If uninvoiced sales are included, the volume changes to 2,484.7 GWh, growth of 0.9% in the same period.

All other sectors saw consumption rise, except for "other sectors" (government and street lighting), which was due to the recounting of bulbs in Campina Grande and João Pessoa in January last year, resulting in a high comparison basis.

Consolidated consumption by the industrial sector was strong, rising by 6.7%, signaling the gradual recovery of the economy since July 2017. The industrial sector recorded the largest advances in the concessions of ETO (+36.6%, due to the performance of plants manufacturing chemical products - manure and fertilizer and the cement industry), EMS (+9.7%, due to the food sector driven by the slaughter of cattle) and

EBO (+6.4%, due to the preparation and manufacturing of leather items and footwear). The residential sector grew by 4.5%, with the greatest growth recorded by EMT (+11.8%), EBO (+4.9%), EPB (+4.7%), EMG (+ 4.0%) and ESE (+3.2%).

Amongst the concessions, the following stood out for energy consumption in the captive and free markets: i) EMT, with an increase of 6.4%, driven by the residential (+11.8%), rural (+7,5%) commercial (+4.9%) and industrial (+3,1%) sectors, influenced by higher temperatures and the lower comparison basis in the same month of 2017; ii) ESE and ETO, with an increase of 4.2%, both influenced by industrial growth.

The 11.6% decrease in consumption in January in EBO's consumption area was due to the recounting of bulbs in Campina Grande, which resulted in a high comparison basis in the same month last year. If this effect were disregarded, the free and captive consumption would actually have risen by 5.3% in this distribution company's market instead of contracting.

### Consolidated Energisa - Energy sales in January 2018

Description Amounts in GWh	Month		
	Jan/18	Jan/17	Change %
✓ Residential	922.2	882.7	+ 4.5
✓ Industrial	548.3	514.0	+ 6.7
• Captive	174,7	191,9	- 9,0
• Free	373,6	322,1	+ 16,0
✓ Comercial	495,4	487,3	+ 1,7
• Captive	442,4	444,5	- 0,5
• Free	53,0	42,8	+ 23,8
✓ Rural	219,1	209,8	+ 4,5
• Captive	216,0	207,0	+ 4,4
• Free	3,1	2,8	+ 10,7
✓ Outras Classes	327,6	339,2	- 3,4
• Captive	323,0	335,0	- 3,6
• Free	4,6	4,2	+ 9,5
<b>1 Energy sales to captive consumers</b>	<b>2,078,3</b>	<b>2,061,1</b>	<b>+ 0,8</b>
2 Energy associated with free consumers (TUSD)	434,2	371,8	+ 16,8
<b>3 Captive sales + TUSD (1+2)</b>	<b>2,512,5</b>	<b>2,432,9</b>	<b>+ 3,3</b>
4 Unbilled sales	(27,8)	30,3	-
<b>5 Captive sales + TUSD + Uninvoiced supply (3+4)</b>	<b>2,484,7</b>	<b>2,463,2</b>	<b>+ 0,9</b>

Company	January 2018			
	Electricity sales (GWh)			
	Captive Sales + TUSD	Change <sup>(1)</sup> (%)	Captive Sales + TUSD + Uninvoiced	Change <sup>(1)</sup> (%)
<b>North Region</b>	<b>173.5</b>	<b>+ 4.2</b>	<b>169.6</b>	<b>+ 3.0</b>
Energisa Tocantins (ETO)	173.5	+ 4.2	169.6	+ 3.0
<b>Northeast Region</b>	<b>709.1</b>	<b>+ 2.3</b>	<b>723.1</b>	<b>+ 1.1</b>
Energisa Paraíba (EPB)	377.2	+ 3.5	385.6	+ 2.3
Energisa Sergipe (ESE)	274.7	+ 4.2	279.6	+ 2.8
Energisa Borborema (EBO)	57.2	- 11.6	57.9	- 12.5
<b>Midwest</b>	<b>1,118.6</b>	<b>+ 4.7</b>	<b>1,071.9</b>	<b>+ 1.3</b>
Energisa Mato Grosso (EMT)	660.7	+ 6.4	635.4	+ 1.0
Energisa Mato Grosso do Sul (EMS)	457.9	+ 2.5	436.5	+ 1.7
<b>South/Southeast Region</b>	<b>511.3</b>	<b>+ 1.2</b>	<b>520.1</b>	<b>- 1.0</b>
Energisa Minas Gerais (EMG)	130.8	+ 3.1	135.8	+ 1.1
Energisa Nova Friburgo (ENF)	26.8	+ 0.9	27.5	- 0.7
Energisa Sul-Sudeste (ESS)	353.7	+ 0.6	356.8	- 1.8
<b>Total (Distribution companies)</b>	<b>2,512.5</b>	<b>+ 3.3</b>	<b>2,484.7</b>	<b>+ 0.9</b>

<sup>(1)</sup> In relation to the same period in 2017.

Note: energy consumption by sector for each distribution company can be seen on the site [ri.energisa.com.br](http://ri.energisa.com.br)

Click [here](#) to access the Excel tables per company