

Energy consumption rises 6.5% in September, 3.9% in the 3rd quarter and accumulates increase of 2.8% in the first nine months of 2017 - Midwest distribution companies drive the Group's electricity sales

Consumption in September 2017: Energisa Group's captive and free electricity consumption (2,536.2 GWh) rose 6.5% in September 2017 over the same month last year. If uninvoiced sales are included, the volume changes to 2,589.6 GWh, an increase of 12.6% in the same period. Partly because of consumers migrating from the captive sector, the free market (TUSD) experienced consumption growth of 30.4%. Recording growth for the second time this year, the captive sector saw sales rise by 2.8% to 2,112.2 GWh. This performance in the month was primarily driven by consolidated residential consumption growth of 8.1%, benefiting from higher temperatures, rain shortages and lower humidity, especially in the concession areas of EMS and EMT. The commercial, captive and free sectors continued experiencing the consumption rises witnessed since April, with growth of 6.6%. The captive and free industrial sector presented the best performance of the year, with a consumption increase of 5.5%.

Free and captive consumption at EMT rose by 18.3%, the best performance in the year. All consumption sectors experienced growth in excess of 10%, with the residential (+27.3%), commercial (+18.2%) and rural (+14.0%) sectors leading the way. Industrial, captive and free consumption at EMT rose by 12.8%, fueled by growth in the nonmetallic minerals and foodstuffs sectors. The 11.5% increase in consumption at EMS was also the best performance in the year. The residential

(+14.5%), rural (+10.5%) and commercial (+10.4%) sectors experienced the highest consumption levels. Total industrial consumption at EMS rose by 10.0%. Energy sales at the distribution companies of Energisa Sul-Sudeste ("ESS") were also strong in the month, rising by 5.2%, in addition to a 4.9% increase in ETO's sales. Furthermore, the Group's distribution companies operating in Brazil's north-east ("ESE", "EPB" and "EBO") experienced a consolidated decrease of 5.3% in consumption in September, primarily due to higher rainfall in the state, thereby reducing the consumption by major irrigation clients and reducing the consumption by free clients.

Consumption in the third quarter of 2017: due to the upturn in demand from May 2017 onwards, free and captive electricity consumption in the third quarter of 2017 (3Q17) amounted to 7,274.7 GWh, growth of 3.9% over the same period last year (3Q16).

Consumption in the first nine months of 2017: Energisa Group's captive and free electricity consumption (21,959.9 GWh) rose in the first nine months of 2017 by 2.8% over the same period last year. If uninvoiced sales are included, the volume changes to 21,874.4 GWh, an increase of 3.6%. Partly because of consumers migrating from the captive sector, the free market (TUSD) experienced consumption growth of 30.5%. Captive consumption (18,405.5 GWh) contracted by 1.2% in said period, due to the aforesaid migrations.

Energisa Consolidated - Energy sales in September and the first nine months of 2017

| Description (Amounts in GWh) | Sep/17 | Change % ⁽¹⁾ | 9M17 | Change % ⁽¹⁾ |
|---|----------------|-------------------------|-----------------|-------------------------|
| ✓ Residential | 892.8 | + 8.1 | 7,747.6 | + 3.1 |
| ✓ Industrial | 197.1 | - 18.5 | 1,762.8 | - 24.2 |
| ✓ Commercial | 442.0 | + 3.2 | 3,964.9 | - 1.9 |
| ✓ Rural | 257.0 | + 5.5 | 2,050.4 | + 5.4 |
| ✓ Other sectors | 323.3 | + 2.2 | 2,879.9 | + 2.6 |
| (a) Energy sales to consumers (Invoiced Captive Sales) | 2,112.2 | + 2.8 | 18,405.5 | - 1.2 |
| (b) Uninvoiced sales | 53.4 | - | (85.5) | - 64.5 |
| (c) Captive + uninvoiced sales (c = a+b) | 2,165.5 | + 9.7 | 18,320.0 | - 0.4 |
| (d) Energy transmitted to free consumers (TUSD) | 424.1 | + 30.4 | 3,554.4 | + 30.5 |
| (e) Invoiced captive sales + TUSD (e = a+d) | 2,536.2 | + 6.5 | 21,959.9 | + 2.8 |
| (f) Invoiced captive sales + TUSD + uninvoiced (f = a+b+d) | 2,589.6 | + 12.6 | 21,874.4 | + 3.6 |

| Company | September 2017 | | | | January to September 2017 | | | |
|---------------------------------------|-------------------------|---------------------------|-----------------------------------|---------------------------|---------------------------|---------------------------|-----------------------------------|---------------------------|
| | Electricity sales (GWh) | | | | Electricity sales (GWh) | | | |
| | Captive Sales + TUSD | Change ⁽¹⁾ (%) | Captive Sales + TUSD + Uninvoiced | Change ⁽¹⁾ (%) | Captive Sales + TUSD | Change ⁽¹⁾ (%) | Captive Sales + TUSD + Uninvoiced | Change ⁽¹⁾ (%) |
| North | 205.5 | + 4.9 | 212.3 | + 4.7 | 1,658.6 | + 0.7 | 1,656.6 | + 0.8 |
| Energisa Tocantins | 205.5 | + 4.9 | 212.3 | + 4.7 | 1,658.6 | + 0.7 | 1,656.6 | + 0.8 |
| Northeast | 612.7 | - 5.3 | 610.9 | - 2.4 | 5,824.6 | + 0.6 | 5,785.6 | + 0.8 |
| Energisa Paraíba | 337.1 | - 3.2 | 337.8 | + 0.6 | 3,104.9 | + 1.9 | 3,084.6 | + 2.3 |
| Energisa Sergipe | 231.7 | - 6.5 | 229.0 | - 4.5 | 2,246.1 | - 1.7 | 2,230.1 | - 1.6 |
| Energisa Borborema | 44.0 | - 13.3 | 44.1 | - 12.2 | 473.6 | + 2.6 | 470.9 | + 2.6 |
| Midwest | 1,239.4 | + 15.8 | 1,275.5 | + 25.9 | 10,092.9 | + 4.8 | 10,068.6 | + 6.2 |
| Energisa Mato Grosso | 802.9 | + 18.3 | 814.5 | + 26.1 | 6,268.9 | + 4.8 | 6,279.3 | + 6.3 |
| Energisa Mato Grosso do Sul | 436.5 | + 11.5 | 461.1 | + 25.6 | 3,824.0 | + 4.8 | 3,789.3 | + 6.0 |
| South/Southeast | 478.6 | + 2.4 | 490.9 | + 7.1 | 4,383.8 | 2.2 | 4,363.6 | + 2.6 |
| Energisa Minas Gerais | 119.3 | - 3.5 | 119.4 | - 0.3 | 1,106.2 | + 0.8 | 1,102.6 | + 1.4 |
| Energisa Nova Friburgo | 26.6 | - 3.8 | 26.3 | + 0.9 | 242.6 | - 0.8 | 241.7 | - 0.1 |
| Energisa Sul-Sudeste ⁽²⁾ | 332.8 | + 5.2 | 345.1 | + 10.4 | 3,035.0 | + 3.0 | 3,019.2 | + 3.2 |
| Total (Distribution companies) | 2,536.2 | + 6.5 | 2,589.6 | + 12.6 | 21,959.9 | + 2.8 | 21,874.4 | + 3.6 |

⁽¹⁾ In relation to the same period in 2016. | ⁽²⁾ On June 30, 2017 the electricity distribution companies EDEVP, EEB, CNEE and CFLO were merged into Energisa Sul Sudeste (the new name of Caiuá Distribuição de Energia S/A).

Further information and queries

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