



## Energisa Sergipe | Results for 3rd quarter of 2012

Aracaju, November 08, 2012 - The Management of Energisa Sergipe - Distribuidora de Energia S/A ("Energisa Sergipe" or "Company") hereby presents its quarterly information for the first nine months of 2012 (9M12), prepared in accordance with International Financial Reporting Standards - IFRS.

### 1 - Business Profile and General Considerations

Energisa Sergipe is an electricity distributor that serves approximately 645 thousand consumers and a population of roughly 1.8 million in 63 municipalities in the state of Sergipe.

#### 1.1 - Management quality recognized

Energisa has again been acknowledged for the quality of its management. For the first time the company has received the Gold Trophy in the Sergipe 2011/2012 Cycle - PEXSE Excellence Awards. Energisa is entering the history of the Awards as the first company in Sergipe state to win gold in the Level 2 - Path to Excellence awards, for organizations that are at an advanced stage of implementing management practices that meet excellence requirements.

PEXSE, coordinated by Movimento Competitivo Sergipe and launched in 2006, is a project used to improve the management quality and increase the competitiveness of organizations in Sergipe state, recognizing companies that stand out for the excellence of their practices and respective results. The award uses the same criteria as the Management Excellence Model of the National Quality Foundation - FNQ - which in turn complies with the state of the art of global management, namely: Leadership, Strategies and Plans, Clients, Society, Information and Expertise, People, Processes and Results.

The main economic and financial figures of the Company for the first nine months have been summarized below:

#### Operating and Financial Indicators

Description	9M12	9M11	Change %
<b>Results - R\$ million</b>			
Gross Operating Revenue	785.4	678.6	+ 15.7
Net Operating Revenue	547.0	464.5	+ 17.8
Earnings before interest and tax (EBIT)	85.3	82.0	+ 4.0
EBITDA	116.7	117.6	- 0.8
Adjusted EBTIDA	125.0	124.3	+ 0.6
Financial result	(33.0)	(42.5)	- 22.4
Income before tax	52.3	39.5	+ 32.4
Net Income	45.1	34.4	+ 31.1
<b>Financial Indicators - R\$ million</b>			
Total Assets	1,094.9	1,009.4	+ 8.5
Cash / Cash Equivalents / Short-Term Investments	131.4	111.5	+ 17.8
Shareholders' Equity	354.6	344.0	+ 3.1
Net Debt	449.8	402.4	+ 11.8
<b>Operating Indicators</b>			
Number of Captive Consumers (thousand)	645.0	617.4	+ 4.5
Energy sold to Captive Consumers (GWh)	1,673.1	1,604.6	+ 4.3
Total Electricity Distributed (GWh)	2,396.8	2,327.5	+ 3.0
Energy Losses (% in past 12 months)	10.02	10.44	- 0.42 p.p
<b>Related indicators</b>			
Adjusted EBITDA / Net Revenue (%)	22.9	26.8	- 3.9 p.p
Net Debt / Adjusted EBITDA 12 months (times)	2.7	2.6	+ 3.8

## Results for 3rd quarter of 2012

### 2 - Economic and Financial Performance

#### 2.1 - Net Income

Energisa Sergipe recorded net income of R\$ 45.1 million in 9M12 (R\$ 230.88 per share), of which R\$ 4.0 million (R\$ 20.46 per share) was recorded in 3Q12. Net income in 9M12 expanded by 31.1% over 9M11.

This net income growth in 9M12 is partly due to the increase of 17.8% (or R\$ 82.5 million) in net operating revenue in the period, along with smaller relative growth in operating expenses, which boosted operating cash generation (EBITDA). Operating expenses rose by R\$ 79.1 million in the first nine months of 2012. Energisa Sergipe consequently presented operating cash generation (adjusted EBITDA) of R\$ 125.0 million, which signifies an increase of 0.6% (or R\$ 0.7 million) over 9M11.

Net income for the first nine months of 2012 was also boosted by the change in net financial expenses. These expenses fell by 22.4% in the period (or R\$ 9.5 million).

See below the change and breakdown of the Company's net income and cash:

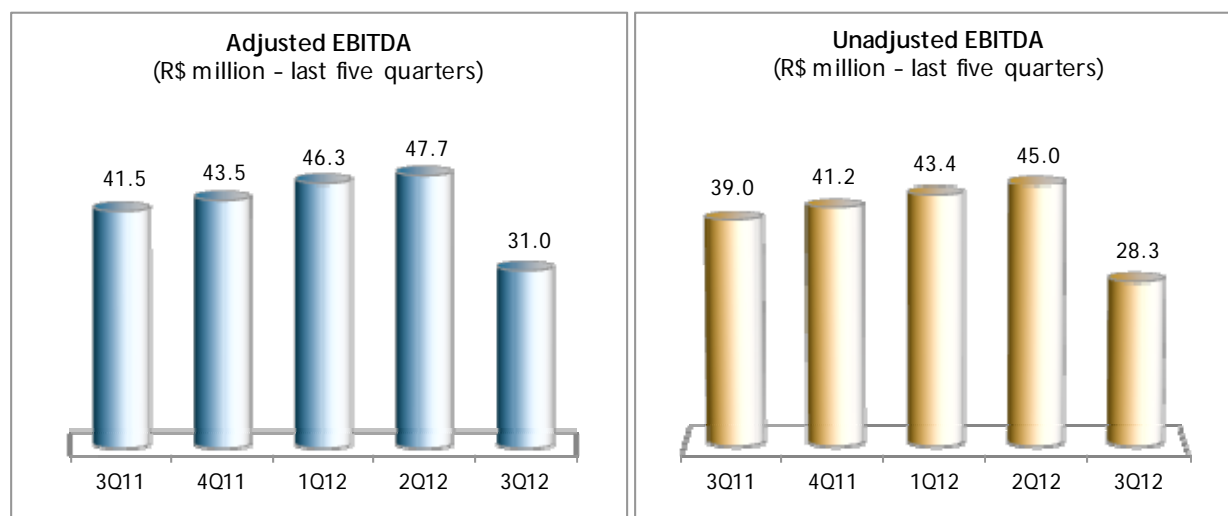
Breakdown and change of net income (R\$ millions)	Quarter			9 months		
	3Q12	3Q11	Change %	9M12	9M11	Change %
(=) Net operating revenue	182.4	154.3	+ 18.1	547.0	464.5	+ 17.8
(=) Earnings before interest and tax (EBIT)	16.8	27.7	- 39.4	85.3	82.0	+ 4.0
(+) Financial result (revenue minus financial expenses)	(14.4)	(14.0)	+ 2.9	(33.0)	(42.5)	- 22.4
(+) Income and social contribution taxes	1.6	(2.2)	-	(7.2)	(5.1)	+ 41.2
<b>(=) Net Income</b>	<b>4.0</b>	<b>11.5</b>	<b>- 65.2</b>	<b>45.1</b>	<b>34.4</b>	<b>+ 31.1</b>

#### Change in cash generation

Breakdown of cash generation (EBITDA) (R\$ millions)	Quarter			9 months		
	3Q12	3Q11	Change %	9M12	9M11	Change %
<b>(=) Net Income</b>	<b>4.0</b>	<b>11.5</b>	<b>- 65.2</b>	<b>45.1</b>	<b>34.4</b>	<b>+ 31.1</b>
(-) Income and social contribution taxes	1.6	(2.2)	-	(7.2)	(5.1)	+ 41.2
(-) Financial result	(14.4)	(14.0)	+ 2.9	(33.0)	(42.5)	- 22.4
(-) Depreciation and amortization	(11.5)	(11.3)	+ 1.8	(31.4)	(35.6)	- 11.8
<b>(=) Cash generation (EBITDA)</b>	<b>28.3</b>	<b>39.0</b>	<b>- 27.4</b>	<b>116.7</b>	<b>117.6</b>	<b>- 0.8</b>
(+) Late charges revenue	2.7	2.5	+ 8.0	8.3	6.7	+ 23.9
<b>(=) Adjusted cash generation (Adjusted EBITDA)</b>	<b>31.0</b>	<b>41.5</b>	<b>- 25.3</b>	<b>125.0</b>	<b>124.3</b>	<b>+ 0.6</b>
Adjusted EBITDA Margin	17.0	26.9	- 9.9 p.p	22.9	26.8	- 3.9 p.p

## Results for 3rd quarter of 2012

The growth in Energisa Sergipe's EBITDA and Adjusted EBITDA in the last five quarters is as follows:



### 2.2 - Gross and net operating revenue

The Company's gross operating revenue amounted to R\$ 785.4 million in 9M12, compared with R\$ 678.6 million in the same period last year, an increase of 15.7% (or R\$ 106.8 million). Gross revenue amounted to R\$ 256.8 million in 3Q12, an increase of 13.6% (or R\$ 30.7 million) over 3Q11.

Net operating revenue, in turn, rose by 17.8% (or R\$ 82.5 million) in 9M12 to R\$ 547.0 million. In 3Q12 net operating revenue rose by 18.1% (or R\$ 28.0 million) over 3Q11, to R\$ 182.4 million.

The gross operating revenue and net operating revenue break down as follows:

Revenue by Consumption Sector Amounts in R\$ million	Quarter			9 meses		
	3Q12	3Q11	Change in R\$ million	9M12	9M11	Change in R\$ million
(+) Electricity revenue (retail market)	208.1	191.7	+ 16.4	657.0	569.2	+ 87.8
• Residential	95.8	83.7	+ 12.1	302.3	253.6	+ 48.7
• Industrial	23.5	29.3	- 5.8	81.5	79.5	+ 2.0
• Commercial	54.1	48.0	+ 6.1	167.5	143.1	+ 24.4
• Rural	4.5	3.7	+ 0.8	16.5	12.7	+ 3.8
• Other sectors	30.2	27.0	+ 3.2	89.2	80.3	+ 8.9
(+) Electricity sales to distributors	5.3	5.2	+ 0.1	17.1	16.1	+ 1.0
(+) Unbilled sales	(1.9)	(2.3)	+ 0.4	(5.9)	(0.8)	- 5.1
(+) Electricity network usage charges	13.9	13.5	+ 0.4	39.8	35.7	+ 4.1
(+) Construction revenue	26.6	17.5	+ 9.1	64.1	46.1	+ 18.0
(+) Other revenue	4.8	0.5	+ 4.3	13.3	12.3	+ 1.0
(=) Subtotal - Consolidated gross operating revenue	256.8	226.1	+ 30.7	785.4	678.6	+ 106.8
(-) Tax on revenue	(65.1)	(59.7)	- 5.4	(204.3)	(178.6)	- 25.7
(-) Sector charges	(9.3)	(12.0)	+ 2.7	(34.1)	(35.5)	+ 1.4
(=) Total - Consolidated net operating revenue	182.4	154.4	+ 28.0	547.0	464.5	+ 82.5

**2.2.1 - Annual rate adjustment:** Energisa Sergipe's electricity rates were increased by an average 4.97% on April 22, 2012.

**2.3 - Operating expenses**
**2.3.1 - Operating expenses in electricity distribution and services**

Operating expenses in electricity distribution and services amounted to R\$ 397.5 million at Energisa Sergipe in 9M12, an increase of 18.2% (or R\$ 61.1 million) over the amount recorded in 9M11. In 3Q12 the increase in these expenses was 27.2% (or R\$ 29.7 million) over the same period last year.

**2.3.1.1 - Controllable expenses in electricity distribution and services**

The controllable expenses (personnel, material and outsourced services) in electricity distribution and services rose by 12.8% (or R\$ 10.2 million) in 9M12, to R\$ 89.6 million. The controllable expenses rose by 30.9% (or R\$ 7.6 million) in 3Q12 over 3Q11.

**2.3.2 - Construction costs**

Energisa Sergipe recognizes revenue and costs deriving from the construction of infrastructure used in public energy concessions, attributing a margin of zero to this activity. Construction costs amounted to R\$ 64.1 million in 9M12 (R\$ 26.6 million in 3Q12), compared with R\$ 46.1 million in 9M11 (R\$ 17.5 million in 3Q11).

**2.3.3 - Total operating expenses**

Energisa Sergipe's operating expenses amounted to R\$ 461.6 million in 9M12, an increase of 20.7% (or R\$ 79.1 million) over 9M11. Total operating expenses rose by 30.6% (or R\$ 38.8 million) in 3Q12 over 3Q11.

Operating expenses break down as follows:

Breakdown of operating expenses (R\$ million)	Change in			Change in		
	3Q12	3Q11	R\$ million	9M12	9M11	R\$ million
<b>1 - Controllable expenses</b>	<b>32.2</b>	<b>24.6</b>	<b>+ 7.6</b>	<b>89.6</b>	<b>79.4</b>	<b>+ 10.2</b>
1.1 - Personnel (includes pension fund)	19.6	13.8	+ 5.8	49.5	42.3	+ 7.2
1.2 - Material	1.7	1.5	+ 0.2	7.1	6.9	+ 0.2
1.3 - Services	10.9	9.3	+ 1.6	33.0	30.2	+ 2.8
<b>2 - Uncontrollable expenses (acquisition of energy and transmission)</b>	<b>86.6</b>	<b>71.8</b>	<b>+ 14.8</b>	<b>257.7</b>	<b>215.0</b>	<b>+ 42.7</b>
3 - Depreciation and amortization	11.5	11.3	+ 0.2	31.4	35.6	- 4.2
4 - Allowance for doubtful accounts and contingencies	(0.5)	(0.1)	- 0.4	5.7	0.5	+ 5.2
5 - Other expenses / revenue	9.1	1.6	+ 7.5	13.1	5.9	+ 7.2
<b>Subtotal (1+2+3+4+5)</b>	<b>138.9</b>	<b>109.2</b>	<b>29.7</b>	<b>397.5</b>	<b>336.4</b>	<b>+ 61.1</b>
6 - Construction cost	26.6	17.5	+ 9.1	64.1	46.1	+ 18.0
<b>Total</b>	<b>165.5</b>	<b>126.7</b>	<b>+ 38.8</b>	<b>461.6</b>	<b>382.5</b>	<b>+ 79.1</b>

## Results for 3rd quarter of 2012

### 2.4 - Financial result

The net financial result (financial revenue minus financial expenses) amounted to a net financial expense of R\$ 33.0 million in 9M12 (R\$ 14.4 million in 3Q12), as compared to a net financial expense of R\$ 42.5 million in 9M11 (R\$ 14.0 million in 3Q11).

The table below denotes the short- and long-term debt net of financial resources (cash, cash equivalents and short-term investments) of Energisa Sergipe as of September 30, 2012 and December 31, 2011:

Description	09/30/2012	12/31/2011
Amount in R\$ million		
<b>Short-term</b>	<b>265.4</b>	<b>62.3</b>
Loans, financing and debentures	256.6	47.7
Debt charges	7.1	12.5
Financing of taxes and	1.7	2.1
<b>Long-term</b>	<b>315.8</b>	<b>446.1</b>
Loans, financing and debentures	309.0	446.1
Financing of taxes	6.8	-
<b>Total debts</b>	<b>581.2</b>	<b>508.4</b>
(-) Cash and cash equivalents	131.4	111.7
<b>Total net debts</b>	<b>449.8</b>	<b>396.7</b>

(\*) R\$ 367.8 million (63.3%) of the total debt as of September 30, 2012 is denominated in US dollars.

## 3 - Operating Performance

### 3.1 - Electricity Sales

Electricity sales to the captive consumers served by Energisa Sergipe grew in 3Q12 at a slower pace than in 2Q12, to 528.4 GWh, i.e. an increase of 1.8% over the same quarter of 2011. Rural consumption stood out in the quarter, rising by 20.1%, followed by the commercial sector, with 6.0%. The industrial, captive and free sectors jointly experienced a contraction of 1.7%. Total energy distributed, including captive and free consumers, sales to distributors and unbilled sales, consequently stood at 763.8 GWh in 3Q12, a contraction of 1.7% over the same quarter last year.

Captive consumption rose by an accumulated 4.3% in 9M12 over 9M11 and total energy distributed stood at 2,396.8 GWh, i.e. 3.0% more than the same period last year.

## Results for 3rd quarter of 2012

The table below shows the change in electricity sales by segment over the first nine months of 2012:

### Electricity Sales by Segment (In GWh)

Description	Quarter			9 months		
	3Q12	3Q11	Change %	9M12	9M11	Change %
<b>a) Energy Sales in the Retail Market</b>	<b>528.4</b>	<b>519.1</b>	<b>+ 1.8</b>	<b>1.673.1</b>	<b>1.604.6</b>	<b>+ 4.3</b>
* Residential	200.2	193.3	+ 3.6	633.1	605.0	+ 4.6
* Industrial	77.0	91.9	- 16.2	237.8	263.2	- 9.7
* Commercial	111.9	105.6	+ 6.0	360.8	331.9	+ 8.7
* Rural	17.9	14.9	+ 20.1	78.0	57.7	+ 35.2
* Other sectors	121.4	113.4	+ 7.1	363.4	346.8	+ 4.8
b) Electricity Sales to Distributors	58.8	93.8	- 37.3	191.6	242.4	- 21.0
c) Net Unbilled Sales	(5.3)	(7.2)	- 26.4	(7.3)	(6.7)	+ 9.0
<b>d) Total Electricity Sales (a+b+c)</b>	<b>581.9</b>	<b>605.7</b>	<b>- 3.9</b>	<b>1,857.4</b>	<b>1,840.3</b>	<b>+ 0.9</b>
e) Energy associated with Free Consumers	181.9	171.5	+ 6.1	539.4	487.2	+ 10.7
<b>f) Total Electricity Distributed (d+e)</b>	<b>763.8</b>	<b>777.2</b>	<b>- 1.7</b>	<b>2,396.8</b>	<b>2,327.5</b>	<b>+ 3.0</b>

### 3.2 - Management of energy losses

We have maintained our managerial initiatives to keep cutting energy losses and Energisa Sergipe has achieved yet another drop in energy losses, which stood at 10.02% in the past twelve months ended September 2012, i.e. an improvement of 0.42 percentage points over the same period ended September 2011.

### 4 - Investment

Focusing on projects that aim to enhance service quality, Energisa Sergipe's investment amounted to R\$ 73.7 million in the first nine months of 2012, an increase of 31.1% over the same period last year, which saw investment of R\$ 56.2 million.

### 5- Services rendered by the independent auditor

The total remuneration of Deloitte Touche Tohmatsu Auditores Independentes for the services provided to Energisa Sergipe in the first nine months of 2012 was R\$ 269,000, as follows: i) R\$ 117,000 for reviewing the financial statements; ii) R\$ 50,000 for procedures previously agreed with ANEEL for the "Light for All" programs, and iv) R\$ 102,000 for reviewing the processes and procedures implemented to obtain corporate income tax incentives - Sudene.

The Company's engagement policy complies with the principles that sustain the auditor's independence, in accordance with existing standards, which mainly determine that the auditor should not audit its own work, perform managerial duties for its client or pursue its interests.

Management.

Financial Statements
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## 1. Balance Sheet - Assets

Energisa Sergipe			
Balance Sheet			
September 30, 2012 and December 31, 2011			
(In thousands of reais)			
		<u>9/30/2012</u>	<u>12/31/2011</u>
<b>Assets</b>			
<b>Current</b>			
Cash and cash equivalents		94,672	78,427
Money market		33,222	29,552
Consumers and concessionaires		96,807	108,115
Credit receivables		8,181	10,014
Inventory		1,884	2,536
Recoverable taxes		27,266	24,154
Prepaid expenses		2,969	952
Low income and other receivables		47,166	37,115
<b>Total current</b>		<u>312,167</u>	<u>290,865</u>
<b>Noncurrent</b>			
<b>Noncurrent assets</b>			
Money market and secured funds		3,538	3,744
Clients, consumers and concessionaires		7,544	7,544
Credit receivables		2,402	2,410
Recoverable taxes		17,412	16,341
Tax credits		16,587	19,736
Restricted deposits and escrows		22,005	20,844
Derivative financial instruments		13,968	6,359
Accounts receivable from the concession		121,301	34,021
Other		817	868
		<u>205,574</u>	<u>111,867</u>
Investments		593	217
Intangible assets		576,586	647,122
<b>Total noncurrent</b>		<u>782,753</u>	<u>759,206</u>
<b>Total Assets</b>		<u>1,094,920</u>	<u>1,050,071</u>

See the accompanying notes to the financial statements.

## 2. Balance Sheet - Liabilities

Energisa Sergipe Balance Sheet September 30, 2012 and December 31, 2011 (In thousands of reais)		
	<u>9/30/2012</u>	<u>12/31/2011</u>
<b>Liabilities</b>		
<b>Current</b>		
Suppliers payable	49,464	47,620
Debt charges	7,094	12,516
Loans and financing	251,737	46,202
Debentures	4,869	1,479
Taxes and social contributions	29,144	29,290
Financing of taxes	1,747	2,078
Dividends	-	8,655
Estimated obligations	5,548	4,018
Consumer charges payable	2,606	2,941
Other accounts payable	43,103	41,891
<b>Total current</b>	<u>395,312</u>	<u>196,690</u>
<b>Noncurrent</b>		
Suppliers payable	1,930	1,810
Loans and financing	164,437	308,046
Debentures	144,610	138,079
Derivative financial instruments	-	16,089
Taxes and social contributions	7,015	7,163
Financing of taxes	6,028	7,029
Provision for contingencies	20,250	20,229
Employee benefits - pension plan	737	737
Other	11	-
<b>Total noncurrent</b>	<u>345,018</u>	<u>499,182</u>
<b>Shareholders' equity</b>		
Capital	329,371	319,239
Treasury stock	(18)	(18)
Capital reserve	3,348	3,348
Profit reserves	5,730	15,861
Additional dividends proposed	-	15,769
Retained earnings accumulated	16,159	-
	<u>354,590</u>	<u>354,199</u>
<b>Total liabilities</b>	<u>1,094,920</u>	<u>1,050,071</u>

See the accompanying notes to the financial statements.



## 3. Income Statement

Energisa Sergipe - Distribuidora de Energia S/A		
Income Statement		
Nine months ended September 30, 2012 and 2011 (In thousands of reais)		
	<u>9M12</u>	<u>9M11</u>
<b>Revenues</b>		
Electricity sales to consumers	651,191	568,428
Electricity sales to distributors	17,046	16,088
Electricity network usage charges	39,779	35,715
Construction revenue	64,117	46,094
Other revenue	13,289	12,273
	<u>785,422</u>	<u>678,598</u>
<b>Deductions from operating revenue</b>		
ICMS on billing	137,542	119,219
PIS, Cofins and ISS	66,815	59,349
Quotas for global reversal reserve	6,147	4,343
Others (PEE, CDE, CCC and P&D)	27,953	31,217
	<u>238,457</u>	<u>214,128</u>
<b>Net operating revenue</b>	<u>546,965</u>	<u>464,470</u>
<b>Operating expenses (revenue)</b>		
Personnel (includes pension fund expenses)	49,454	42,299
Material	7,090	6,933
Outsourced services	33,036	30,216
Electricity purchased for resale	226,038	191,838
Transmission of electricity	31,670	23,124
Depreciation and amortization	31,385	35,612
Allowance for doubtful accounts / contingencies (reversal)	5,738	525
Construction cost	64,117	46,094
Other expenses / revenue	13,123	5,838
	<u>461,651</u>	<u>382,479</u>
<b>Income before other revenue and expenses</b>	<u>85,314</u>	<u>81,991</u>
<b>Financial revenue (expense)</b>		
Income on short-term investments	5,661	9,265
Monetary variation and arrears surcharge on energy sold	8,288	6,658
Other financial revenue	2,078	3,329
Debt charges - interest	(39,592)	(35,158)
Debt charges - monetary and exchange variance	(33,056)	(29,084)
(-) Transfer to orders in progress	4,108	2,627
Mark-to-market of derivatives	4,960	(8,010)
Derivative financial instruments	18,731	14,882
Restatement of assets	1,962	412
Other financial expenses	(6,179)	(7,371)
	<u>(33,039)</u>	<u>(42,450)</u>
<b>Income before tax</b>	<u>52,275</u>	<u>39,541</u>
Income and social contribution taxes	(7,136)	(5,156)
<b>Net income for the period</b>	<u>45,139</u>	<u>34,385</u>
<b>Net income per share of capital - R\$</b>	<u>230.88</u>	<u>175.87</u>

See the accompanying notes to the financial statements.

## 4. Statements of Cash Flow

Energisa Sergipe - Distribuidora de Energia S/A		
Statements of Cash Flow		
Nine months ended September 30, 2012 and 2011 (In thousands of reais)		
	<u>9/30/2012</u>	<u>9/30/2011</u>
<b>Operating activities</b>		
Income before tax	52,275	39,541
Expenses (revenue) not affecting cash:		
Expenses on interest and monetary variance - net	68,402	63,965
Allowance for doubtful accounts	5,532	671
Depreciation and amortization	28,824	35,611
Provision for contingencies	(785)	(953)
Tax credits	3,149	320
Residual value of retired permanent assets	11,437	15,960
Mark-to-market of Derivatives	(4,960)	8,010
Derivative Financial Instruments	(18,731)	(14,882)
<b>Subtotal</b>	<u>145,143</u>	<u>148,243</u>
<b>Changes in assets and liabilities</b>		
Consumers and concessionaires	10,104	(7,089)
Credit receivables	(2,487)	1,472
Inventory	652	(816)
Recoverable taxes	(7,887)	(112)
Escrow and secured deposits	(1,161)	(1,442)
Prepaid expenses	(2,017)	13
Other accounts receivable	(8,979)	(15,758)
Suppliers payable	1,965	(5,908)
Payroll	-	(2)
Taxes and social contributions	418	1,040
Income and social contribution taxes paid	(4,144)	(2,304)
Financing of taxes	(1,332)	(2,446)
Estimated obligations	1,531	1,625
Consumer charges payable	(335)	(177)
Other accounts payable	1,224	6,127
	<u>(12,448)</u>	<u>(25,777)</u>
<b>Net cash produced by operating activities</b>	<u>132,695</u>	<u>122,466</u>
<b>Investment activities</b>		
Capital increase, acquisition shares of subsidiaries and other investments	(376)	(45,112)
Interest-earning bank deposits and Secured Funds	(8,921)	(9,462)
Discharge of investments	7,376	23,455
Additions to Intangible assets	(69,495)	(56,229)
Consumer, government and state contributions	15,576	2,683
<b>Net cash consumed in investment activities</b>	<u>(55,840)</u>	<u>(84,665)</u>
<b>Financing activities</b>		
New loans and financing	66,367	7,348
Payments of loans and debentures - principal	(35,578)	(25,151)
Payments of loans and debentures - interest	(37,012)	(34,971)
Settlement of Derivative Financial Instruments	(982)	(3,741)
Payment of dividends	(53,405)	(10,078)
<b>Net cash consumed in financing activities</b>	<u>(60,610)</u>	<u>(66,593)</u>
<b>Increase (Decrease of cash and cash equivalents)</b>	<u>16,245</u>	<u>(28,792)</u>
Opening cash and cash equivalents	78,427	77,983
Closing cash and cash equivalents	94,672	49,191
<b>Net cash variation</b>	<u>16,245</u>	<u>(28,792)</u>

See the accompanying notes to the financial statements.

**Notes to the quarterly information**  
**Period ended September 30, 2012**  
(In thousands of reais, unless stated otherwise)

## 1 Operations

A part of ENERGISA GROUP, Energisa Sergipe - Distribuidora de Energia S/A ("Company or Energisa SE") is an electricity distribution company, operating in 63 municipalities in the state of Sergipe, serving 645,064 consumers (information not reviewed by the independent auditors). The Company is a publicly held company and is headquartered in the city of Aracaju, Sergipe state.

The concession operator's main obligations stipulated in the concession arrangement as per ICPC 01 (R1) and ICPC 17 are to:

I - Supply electricity to consumers located in its concession area, at the levels of quality and continuity established in specific legislation

II - Carry out the work necessary to provide the concession services and replace assets, operating the infrastructure so as to ensure the regular, continuous, efficient and safe provision of services and charging of rates

III - Organize and maintain a record and inventory of the concession assets and ensure the integrity thereof. Concession operators may not sell or submit as guarantee the assets without the prior express consent of the regulatory agency

IV - Meet all tax, labor, social security and regulatory obligations, including the provision of information to consumers

V - Implement measures to combat energy waste, through energy consumption reduction programs and innovations

VI - Submit to the prior approval of the National Electricity Regulatory Agency (ANEEL) any changes in share control that could result in control changing hands. In the event share control is transferred, the new controlling shareholders should sign an agreement accepting the terms of the concession arrangement and the concession legislation and regulations, and

VII - The concession may be discontinued by terminating the agreement, expropriation of the service, cessation, rescission, irregularities or bankruptcy of the concession operator, and may be extended by way of an application from the concession operator and at the sole discretion of the concession authority.

The information regarding: rate reviews and adjustments, classification of the concession, concession revenue and concession term can be seen in notes 9, 14, 23 and 28 respectively.

## 2 Presentation of the interim financial information (quarterly information)

Approved by the Board of Directors on November 08, 2012, the Company's interim financial information (quarterly information) consists of:

- The interim financial information prepared and presented in accordance with CPC Technical Pronouncement 21 (R1) - Interim statements and IAS 34 - Interim Financial Reporting and the standards issued by the Brazilian Securities Commission, that apply to the preparation of Quarterly Information - ITR.

The Company did not report any comprehensive income in the current period.

The other information regarding the preparation bases, presentation of the interim financial information and summary of the main accounting practice has not changed in relation to that disclosed in Note 2 to the Annual Financial Statements for the financial year ended December 31,

## Results for 3rd quarter of 2012

2011 (hereinafter referred to as "Financial Statements as of December 31, 2011"), published in the official press on March 12, 2012.

This interim financial information (quarterly information) should therefore be read in conjunction with the aforesaid financial statements.

### 3 Adoption of international accounting standards

#### 3.1 New accounting procedures issued by the IASB

The information about the new accounting procedures issued by the IASB has not undergone any significant changes in relation to that disclosed in Note 3 to the Financial Statements as of December 31, 2011.

### 4 Segment reporting

An operational segment is a component of the Company that develops business activities from which revenue streams can be derived and expenses incurred, including revenue and expenses related to transactions with other Company components. All operational income from segments is reviewed frequently by Management to support decisions about new resources to be allocated to the segment and to evaluate its performance, for which individual financial information is made available.

Segment results reported to Management include items directly attributable to the segment and items that can be reasonably allocated. Items not allocated primarily consist of corporate assets.

The Company only operates in the energy distribution segment in 63 municipalities in Sergipe state, and its income statement denotes this activity.

### 5 Cash and cash equivalents, money market and secured funds

#### a) Cash and cash equivalents

##### a.1 Short-term investments appraised at fair value through profit and loss

Financial institution	Type	Maturity (*)	Compensation	9/30/2012	12/31/2011
BB Amplo	Investment Fund	-	Benchmark CDI	8	-
BICBanco	CDB	2/27/2012	113,0% of CDI	-	14,938
BMG	CDB	1/24/2014	112,0% of CDI	-	7,229
BTG Pactual	Investment Fund	-	Benchmark CDI	14	-
CEF	CDB	9/30/2014 to 9/24/2015	100,5% of CDI	17,378	21,748
CEF	Investment Fund	-	Benchmark CDI	591	4,256
HSBC	CDB	9/3/2014	98,0% of CDI	451	-
HSBC	Investment Fund	-	Benchmark CDI	-	5,565
Itaú	Investment Fund	-	Benchmark CDI	13	48
Mercantil	CDB	6/22/2015	105,0% of CDI	-	2,232
Santander	Debentures (**)	9/12/2014	104,0% of CDI	60,773	4,941
Santander	Investment Fund	-	Benchmark CDI	304	-
Standard Bank	CDB	2/3/2012	109,0% of CDI	-	8,819
<b>Total</b>				<b>79,532</b>	<b>69,776</b>
<b>Cash and banks</b>				<b>15,140</b>	<b>8,651</b>
<b>Total cash and cash equivalents</b>				<b>94,672</b>	<b>78,427</b>

## b) Money market and secured funds

b.1 Short-term investments appraised at fair value through profit and loss					
Financial institution	Type	Maturity	Compensation	9/30/2012	12/31/2011
BES	CDB	9/1/2014	104,5% of CDI	94	93
BICBanco	CDB	2/22/2013	115,0% of CDI	14,360	13,341
BMG	CDB	12/16/2013 to 1/24/2014	112,0% of CDI	1,153	1,076
Bradesco	CDB	7/25/2013	99,0% of CDI	250	235
Bradesco	Investment Fund	-	Benchmark CDI	2,046	-
Bradesco	Capitalization bond	3/2/2013	Saving rate 0.5% p.m.	74	-
CEF	Savings	-	Savings	44	44
BICBanco	Credit receivables investment funds	-	112,0% of CDI	1,254	-
Itaú	CDB	8/5/2013 to 12/6/2013	100.0% to 101.8% of CDI	564	528
Itaú	Debentures (**)	11/27/2012 to 12/6/2013	102.0% to 103.1% of CDI	789	739
Itaú	Investment Fund	-	Benchmark CDI	574	27
Nordeste	CDB	7/28/2017 to 9/9/2019	90.0% to 99.0% of CDI	11,976	12,525
Pine	CDB	6/21/2013	100,0% of CDI	39	37
Standard Bank	CDB	2/1/2013	100,25% of CDI	5	-
				<u>33,222</u>	<u>28,645</u>
b.2 Available-for-sale financial securities					
Bradesco	Investment Fund	-	Benchmark CDI	-	907
				-	907
b.3 Held-to-maturity securities					
Itaú	Credit Receivables Investment Funds	11/1/2012 to 12/29/2020	100,0% of CDI	3,538	3,744
				<u>3,538</u>	<u>3,744</u>
<b>Total money market and secured funds</b>				<b><u>36,760</u></b>	<b><u>33,296</u></b>
Current				33,222	29,552
Noncurrent				3,538	3,744

(\*) The dates presented denote the maturities of securities underlying the financial investments. These investments can be redeemed within 90 days at the contracted rates, under a contractual clause.

(\*\*) Debentures held under repurchase agreements - Sales of securities subject to a repurchase agreement undertaken by the seller, alongside the resale commitment undertaken by the buyer. These operations have immediately liquidity, yield the CDI rate and underlie the debentures issued by the bank.

## Results for 3rd quarter of 2012

### 6 Consumers and concessionaires

Consumer Sectors	Overdue Balances (1)	Overdue					Total	
		up to 30 days	31 to 90 days	91 to 180 days	181 to 360 days	over 360 days	9/30/2012	12/31/2011
Residential	11,484	11,393	3,312	1,083	96	12	27,380	31,878
Industrial	12,553	577	69	20	30	1,517	14,766	15,398
Commerce, services and other activities	13,200	2,567	784	475	657	59	17,742	20,168
Rural	1,280	333	146	38	-	5	1,802	2,602
Government:								
Federal	1,283	375	2	-	-	-	1,660	1,367
State	578	169	2	-	-	-	749	617
Municipal	2,275	666	4	-	-	-	2,945	2,424
Public lighting	2,801	1,091	67	4	-	-	3,963	2,453
Public utility	3,484	111	65	-	-	-	3,660	3,609
<b>Subtotal - consumers</b>	<b>48,938</b>	<b>17,282</b>	<b>4,451</b>	<b>1,620</b>	<b>783</b>	<b>1,593</b>	<b>74,667</b>	<b>80,516</b>
Concession operators (2)							12,163	13,684
Unbilled sales							11,827	17,686
Other							11,061	7,936
(-) Allowance for doubtful accounts							(5,367)	(4,163)
<b>Total</b>	<b>48,938</b>	<b>17,282</b>	<b>4,451</b>	<b>1,620</b>	<b>783</b>	<b>1,593</b>	<b>104,351</b>	<b>115,659</b>
Current							96,807	108,115
Noncurrent							7,544	7,544

(1) Maturities are scheduled for the 5<sup>th</sup> working day after the bills are delivered, except for government consumers who have 10 working days to pay.  
(2) Includes energy sold at the Electricity Commercialization Chamber - CCEE.

The balance of the consumers and concessionaires account as of September 30, 2012 includes amounts referring to the sale of energy at the Electricity Commercialization Chamber - CCEE to the amount of R\$ 7,874 (R\$ 8,068 as of December 31, 2011), relating to the period September 2000 through December 2011, net of the partial payments made up to September 30, 2012. These balances were determined based on calculations prepared and published by the CCEE.

The breakdown of these amounts, including the balance recorded under "suppliers payable" in the current liabilities of R\$ 1,904 (R\$ 1,001 as of December 31, 2011), referring to the acquisition of electricity at CCEE and system service charges of R\$ 475 (R\$ 312 as of December 31, 2011), are shown below:

<u>Breakdown of CCEE credits</u>	<u>9/30/2012</u>	<u>12/31/2011</u>
Credits linked to court injunctions up to December 2002	6,387	6,387
Overdue credits (*)	1,487	1,681
	<u>7,874</u>	<u>8,068</u>
(-) Energy acquisitions at CCEE	(1,904)	(1,001)
(-) System service charges	(475)	(312)
	<u>5,495</u>	<u>6,755</u>

(\*) The Company has an allowance for doubtful accounts of R\$ 1,487.

Transactions occurring as from July 2003 are being settled 45 days after the accrual month.

Current energy amounts linked to court injunctions are subject to change, depending on the outcome of the legal proceedings in progress. These proceedings have been brought by various companies in the sector relating to the interpretation of existing market rules. Not included in the rationing area, these companies obtained a court injunction which overturned ANEEL Resolution 288 issued May 16, 2002 which aimed to clarify companies operating in the sector about the treatment and means of applying certain MAE (now the CCEE) accounting rules set out in the General Electric Sector Agreement. These companies' claim involves the sale of Itaipu's quota in the southeast/central and western submarket during the period of rationing between 2001 and 2002, when there was a significant discrepancy in short-term energy prices between the submarkets.

## Results for 3rd quarter of 2012

The Company did not make an allowance for doubtful accounts referring to the balances linked to these injunctions, as it holds that the amounts will be received in full either from the borrowers legally contesting the loans or from other companies which the CCEE specifies in the future.

### 7 Credit receivables

Refers to overdue electricity bills, renegotiated with consumers through the Debt Acknowledgement Instruments, restated according to the variation of the IGPM price index. The receivables under certain operations that have been negotiated at rates other than those practiced for this set of accounts receivable have been restated based on specific interest rates that reflect the nature of these assets (IGPM).

The balances as of September 30, 2012 are shown below:

	<u>9/30/2012</u>	<u>12/31/2011</u>
Credit receivables	24,572	24,047
Adjustment to present value	(929)	(2,891)
(-) Allowance for doubtful accounts (*)	<u>(13,060)</u>	<u>(8,732)</u>
	<u>10,583</u>	<u>12,424</u>
Current	8,181	10,014
Noncurrent	2,402	2,410

(\*) Included in the total presented as a reduction to the current assets.

As of September 30, 2012, the maturities of receivables are scheduled as follows:

	<u>9/30/2012</u>
Overdue	13,060
2012	4,931
2013	2,184
2014	1,691
2015	1,362
2016	761
2017	560
2018 onwards	<u>23</u>
Subtotal	24,572
Adjustment to present value	<u>(929)</u>
	<u>23,643</u>

### 8 Allowance for doubtful accounts

<u>Change in provisions</u>	<u>9/30/2012</u>	<u>12/31/2011</u>
Opening balance	12,895	11,633
Provisions recorded in the year	6,672	3,861
Reversal of provisions in the year	<u>(1,140)</u>	<u>(2,599)</u>
Balance - current	<u>18,427</u>	<u>12,895</u>
Consumers and concessionaires	5,367	4,163
Credit receivables	13,060	8,732

The allowance for doubtful accounts was made to an amount deemed sufficient to cover any losses incurred on the realization of loans and in accordance with ANEEL instructions, which have been summarized below:

Customers with material debts:

- Individual analysis of the trade accounts receivable by consumption sector, with little prospect of realization.

For the other cases:

- Residential consumers more than 90 days overdue
- Commercial consumers more than 180 days overdue
- Industrial, rural and government consumers, street lighting, public services and others more than 360 days overdue.
- A provision is made for outstanding and overdue receivables more than 90 days overdue.

## 9 Rate adjustment and review

As consideration for services rendered the concession operator is entitled to charge consumers the rates determined and ratified by the concession authority. The rates are adjusted annually and the concession operator's revenue is divided into two portions: A Portion (consisting of uncontrollable costs) and B Portion (efficient operating costs and capital costs). The annual rate adjustment aims to pass through uncontrollable costs and to monetarily restate controllable costs.

### Rate review:

The periodical rate review occurs every 5 years, with the next review scheduled for April 2013.

In this process ANEEL recalculated the rates according to the changes in the structure of the concession operator's costs and sales, in order to foster the efficiency and affordability of the rates. The adjustments and reviews are rate restatement mechanisms, both stipulated in the concession agreement. The concession operator may also request an extraordinary review whenever an event causes a significant economic and financial imbalance in the concession.

### Rate adjustments:

On April 17, 2012 Resolution 1,278 ratified the Company's rate review in force since April 22, 2012. The effective rate impact felt by consumers was 4.97%.

## 10 Low income and other receivables

	<u>9/30/2012</u>	<u>12/31/2011</u>
Low income	9,469	4,320
Service orders in progress - PEE and R&D	12,859	12,447
Service orders in progress - other	3,971	2,200
Deactivation orders in progress	-	(107)
Other	20,867	18,255
	<u>47,166</u>	<u>37,115</u>

Changes in low income follow:

	<u>9/30/2012</u>	<u>12/31/2011</u>
Opening balance	4,320	4,451
Low-income Subsidy	26,770	23,654
Eletrobrás Reimbursement	(24,953)	(23,785)
Accounts receivable Eletrobrás	3,332	-
Balance - closing - current	<u>9,469</u>	<u>4,320</u>

These credits consist of the subsidy for the low-income residential sector with monthly consumption of under 220 KWh, subject to certain requirements being met. This revenue is paid for with funds from the RGR - Global Reversal Reserve and the CDE - Energy Development Account, both administrated by Eletrobrás. The balances not yet reimbursed have been recorded in the balance



## Results for 3rd quarter of 2012

sheet under “low income and other receivables” in the current assets. Management does not expect to record any losses in the realization of the balance.

### 11 Recoverable taxes

	<u>9/30/2012</u>	<u>12/31/2011</u>
Value Added Tax on Sales and Services - ICMS	15,276	15,190
Income Tax Withheld at Source - IRRF	490	1,903
Corporate Income Tax - IRPJ	3,671	2,012
Social Contribution on Net Income - CSSL	402	389
PIS and COFINS	22,659	19,008
Other	<u>2,180</u>	<u>1,993</u>
	<u>44,678</u>	<u>40,495</u>
Current	27,266	24,154
Noncurrent	17,412	16,341

### 12 Related-party transactions

The parent company provides administrative services to the Company on an arm’s length basis and supported by contracts approved by ANEEL. The transactions conducted in the period ended September 30, 2012 and 2011 amount to R\$ 9,168 and R\$ 8,736 respectively. The balance payable under suppliers payable amounts to R\$ 1,024 (R\$ 921 as of December 31, 2011).

	<u>ESA</u>	<u>9/1/2012 to 9/30/2012</u>	<u>9/1/2011 to 9/30/2011</u>
Provision of services	9,168	9,168	8,736
	<u>ESA</u>	<u>7/1/2012 to 9/30/2012</u>	<u>7/1/2011 to 9/30/2011</u>
Provision of services	3,072	3,072	2,945

The Company is controlled by ENERGISA S/A, (100% of the voting stock), which also holds the share control of Energisa Paraíba - Distribuidora de Energia S/A, Energisa Borborema - Distribuidora de Energia S/A, Energisa Minas Gerais - Distribuidora de Energia S/A, Energisa Nova Friburgo - Distribuidora de Energia S/A, Energisa Soluções S/A, Energisa Comercializadora Ltda., Energisa Serviços Aéreos S/A, Energisa Planejamento e Corretagem de Seguros Ltda., Energisa Geração Rio Grande S/A, Termosergipe S/A, Pequena Central Hidreletrica Zé Tunim, EneGisa Geração Usina Mauricio, the wind energy companies (Renascenças I, II, III and IV, Ventos do São Miguel Energias Renováveis and Parque Eólico Sobradinho), (related parties of the Company).

### D&O compensation

As of September 30, 2012 the members of the Board of Directors received compensation of R\$ 565 (R\$ 526 as of September 30, 2011) and the Executive Board R\$ 1,227 (R\$ 1,337 as of September 30, 2011). In addition to this compensation, the Company provides private pension, health insurance and life insurance benefits to its directors, generating an expense of R\$ 213 (R\$ 221 as of September 30, 2011). The social charges on the compensation amounted to R\$ 328 (R\$ 355 as of September 30, 2011).

As of September 30, 2012 the highest and lowest remuneration attributed to directors for the month of September was R\$ 40 and R\$ 3 (R\$ 42 and R\$ 3 as of September 30, 2011) respectively. The average compensation as of September 30, 2012 was R\$ 12 (R\$ 13 as of September 30, 2011).

The AGM held in April 2012 ratified the overall annual compensation limit of the directors and officers for FY 2012 at R\$ 4,209.

### 13 Deferred taxes and current income tax and social contribution expense

Refers to tax credits deriving from tax loss carryforwards, negative social contribution bases and temporary differences recorded in accordance with CPC 32 and presented in accordance with CPC 26.

See below the consolidated estimate for the realization of the deferred taxes. The projected results used in the recoverability study of these assets were approved by the Boards of Directors.

Period	Realizations of Tax credits
2012	884
2013	1,817
2014	1,817
2015	1,817
2016	1,817
2017 to 2021	8,435
<b>Total</b>	<b>16,587</b>

The income and social contribution amounts which affected the income for the year, in addition to the offsetting of the tax credits recorded, are stated below:

	7/1/2012 to 9/30/2012	1/1/2012 to 9/30/2012	7/1/2011 to 9/30/2011	1/1/2011 to 9/30/2011
Profit before income and social contribution taxes	2,397	52,275	13,725	39,541
Combined tax bracket	34%	34%	34%	34%
Income and social contribution taxes expense, calculated at the total tax bracket	(815)	(17,774)	(4,667)	(13,444)
Adjustments:				
Exclusions - SUDENE Tax incentive (*)	2,387	10,035	2,315	7,986
Other exclusions	2	603	176	302
<b>Income tax and social contribution expense</b>	<b>1,574</b>	<b>(7,136)</b>	<b>(2,176)</b>	<b>(5,156)</b>
<b>Effective rate</b>	<b>-</b>	<b>13.6%</b>	<b>15.9%</b>	<b>13.04%</b>

(\*) The decreases to income tax and surcharges resulting from the SUDENE Incentive of R\$ 10,035 as of September 30, 2012 (R\$ 7,986 as of September 30, 2011) have been directly recorded in the income statement for the year under "income tax", in accordance with Law 11638/07 and Provisional Law 449/08.

The Company has obtained a reduction to its income tax and surcharges until the 2013 financial year. The aforesaid tax benefit consists of a reduction of up to 75% of the Income Tax calculated on operating profits.

Deferred taxes recognized in the balance sheet:

	9/30/2012	12/31/2011
<b>Assets</b>		
Tax loss carryforward	-	1,179
Negative calculation base of social contributions	-	539
Temporary differences (1)		
Income Tax	12,308	13,360
Social Contributions	4,279	4,658
<b>Total noncurrent</b>	<b>16,587</b>	<b>19,736</b>

(1) These temporary differences mainly refer to provisions and swap earnings.

#### 14 Accounts receivable from the concession

The Company has a noncurrent balance of R\$ 121,301 (R\$ 34,021 as of December 31, 2011) consisting of credits receivable from the concession authority for the unconditional right to receive cash at the end of the concession as compensation for investments made and not recovered when providing the concession services. These financial assets are recorded at the historic residual value of the concession assets, which are returned to the concession authority at the end of the concession.

On February 07, 2012 ANEEL issued Normative Resolution 474 which established the new useful economic life for concession assets, converted into annual depreciation rates, retrospectively applicable from January 01, 2012.

Company Management believes that this fact changed the contractual terms of the concession regarding the means of compensating the Company for investments made in concession assets.

Because ICPC 01 (IFRIC 12) does not address the accounting procedure in this situation, Management exercised its judgment by applying an accounting policy that reflects the economic essence of this amendment and adequately represents the financial position, as required by CPC 23 (IAS 8), item 10.

As a result of this analysis, the increase in the balance of compensatable financial assets of R\$ 45,041 as of January 01, 2012 was charged to the balance of intangible assets, to reflect the new portion to be directly recovered from the concession authority at the end of the concession. This entry resulted in equivalent reduction to the balance of intangible assets to adjust the portion to be recovered through the provision of concession services (energy sale).

This right is classified as loans and receivables in the noncurrent assets. As of September 30, 2012 this balance stands at:

Change	9/30/2012	12/31/2011
Opening balance	34,021	22,673
Additions	43,261	11,348
Normative Resolution 474	45,041	-
Write-offs	(1,022)	-
<b>Balance - closing - noncurrent</b>	<b>121,301</b>	<b>34,021</b>

#### 15 Intangible assets

	9/30/2012	12/31/2011
Concession agreement and studies and projects	239,091	295,984
Concession right	337,495	351,138
<b>Total</b>	<b>576,586</b>	<b>647,122</b>

## Results for 3rd quarter of 2012

### a) Concession arrangement

Portion of the assets used in the electricity distribution concession to be recovered through electricity rates during the arrangement term.

	12/31/2011	Addition	Transfers	Write-offs	Amortization	9/30/2012
<b>In Service</b>						
Cost	722,459	-	66,699	(77,276)	-	711,882
Amortization	(301,151)	-	-	7,257	(22,982)	(316,876)
<b>Subtotal</b>	<b>421,308</b>		<b>66,699</b>	<b>(70,019)</b>	<b>(22,982)</b>	<b>395,006</b>
In Progress (*)	80,842	73,603	(66,699)	(48,916)	-	38,830
<b>Total</b>	<b>502,150</b>	<b>73,603</b>	<b>-</b>	<b>(118,935)</b>	<b>(22,982)</b>	<b>433,836</b>
<b>Obligations linked to the concession</b>						
<b>In Service</b>						
Cost	156,971	-	18,007	(16,110)	-	158,868
Amortization	(25,099)	-	-	-	(5,232)	(30,331)
<b>Subtotal</b>	<b>131,872</b>	<b>-</b>	<b>18,007</b>	<b>(16,110)</b>	<b>(5,232)</b>	<b>128,537</b>
In Progress (*)	74,294	15,576	(18,007)	(5,655)	-	66,208
<b>Total</b>	<b>206,166</b>	<b>15,576</b>	<b>-</b>	<b>(21,765)</b>	<b>(5,232)</b>	<b>194,745</b>
<b>Total</b>	<b>295,984</b>	<b>58,027</b>	<b>-</b>	<b>(97,170)</b>	<b>(17,750)</b>	<b>239,091</b>

(\*) The write-offs from in progress (CHECK) consist of the transfers to accounts receivable from the concession.

The assets used by the Company in its operations are tied to public energy services, and may not be removed, sold, transferred or pledged under mortgage guarantee without the prior, express consent of the Regulatory Authority. ANEEL Resolution 20/99 regulates the disassociation of assets from the Public Electricity Service concessions, granting prior authorization for the disassociation of assets when destined for disposal, also determining the proceeds of the sale be deposited in a specific bank account and reinvested in concession-related assets.

The amortization is being conducted over the arrangement term based on the economic benefits generated annually. The average amortization rate used in (3.70%).

The Company began amortizing the obligations linked to the concession (special obligations) after the second periodical rate review, at the average asset amortization rate.

The balance of intangible assets is reduced by obligations linked to the concession, consisting of:

Obligations linked to the concession:	9/30/2012	12/31/2011
Consumer contributions	85,409	73,311
Government Subsidy - CDE funds	132,617	131,379
State Government Subsidy	43,081	40,918
Reversal reserve	302	302
(-) Accumulated amortization	(35,391)	(25,099)
<b>Total</b>	<b>226,018</b>	<b>220,811</b>
<b>Allocation:</b>		
Accounts receivable from the concession	31,273	14,645
Infrastructure - Intangible assets in service	128,537	131,872
Infrastructure - Intangible assets in progress	66,208	74,294
<b>Total</b>	<b>226,018</b>	<b>220,811</b>

- Consumer contributions refer to third-party participation in construction work to supply electricity to areas not embraced by the electricity concessionaires' expansion projects.
- Government subsidies - CDE funds and Government subsidies derive from the Energy Development Account - CDE and are allocated to the Light for All program.

## Results for 3rd quarter of 2012

- The reversal reserve, constituted up until December 31, 1971, represents the amount of proceeds deriving from the reversal fund, which have been invested in the Company's expansion project, charged interest of 5 % per annum paid monthly.

During the period ended September 30, 2012 and 2011 the Company transferred financial charges to the intangible assets in progress, as shown below:

	<u>9/30/2012</u>	<u>9/30/2011</u>
Financial charges recorded in income statement	39,592	35,158
( - ) transfer to intangible assets in progress (*)	(4,108)	(2,627)
<b>Net effect on income</b>	<b><u>35,484</u></b>	<b><u>32,531</u></b>

(\*) Pursuant to CPC 20, the Company used the average weighted rate to appropriate the costs of loans for assets not directly related and the effective rate for the specific assets.

### b) Concession right

The goodwill incorporated by the Company is being amortized from April 1998 and will continue to be amortized until the end of the electricity distribution concession in December 2027, based on this Company's projected income. Amortizing the goodwill will generate a tax benefit of 34%. As of September 30, 2012 the amortization of the goodwill and tax benefit was projected as follows:

<u>Amortization period</u>	<u>Balance</u>	<u>Reduction in income and social contribution taxes</u>
2012 and 2013	23,240	7,901
2014 and 2015	38,899	13,226
2016 and 2017	40,920	13,913
2018 and 2019	42,935	14,598
2020 and 2021	44,940	15,280
2022 and 2023	46,924	15,954
2024 onwards	99,637	33,876
<b>Total</b>	<b><u>337,495</u></b>	<b><u>114,748</u></b>

The changes are presented below:

	<u>9/30/2012</u>	<u>12/31/2011</u>
Balance - opening	351,138	368,828
Amortization in the period/year	(13,643)	(17,690)
<b>Closing balance</b>	<b><u>337,495</u></b>	<b><u>351,138</u></b>

## 16 Suppliers payable

	<u>9/30/2012</u>	<u>12/31/2011</u>
Supplies (1):		
CCEE	1,904	1,001
Bilateral Contracts (1)	34,375	33,514
Use of the high-voltage national grid (1)	4,189	3,574
Connection to the grid (1)	348	304
Materials, services and other (2)	10,578	11,037
	<b><u>51,394</u></b>	<b><u>49,430</u></b>
Current	49,464	47,620
Noncurrent	1,930	1,810

(1) The acquisition of electricity from generators, use of the high-voltage grid and use of the distribution system, with an average settlement of 25 days.

(2) Acquisitions of materials, services and other items required to implement, conserve and maintain the electricity sale and distribution services, with an average settlement of 40 days.

## 17 Loans, financing and debt charges

Operations	Debt charges	Principal		Total		Re.
		Current	Noncurrent	9/30/2012	12/31/2011	
<b>Local currency</b>						
Credit Receivables Investment Fund - Energisa Group II (*)	63	2,193	-	2,256	13,154	
Credit Receivables Investment Fund - Energisa Group III (*)	78	-	15,000	15,078	15,135	
Eletrobrás - Light for All - 1 <sup>st</sup> tranche	12	153	496	661	785	
Eletrobrás - Light for All - 2 <sup>nd</sup> tranche	46	421	2,138	2,605	2,955	
Eletrobrás - Light for All - 3 <sup>rd</sup> tranche	67	512	2,592	3,171	3,506	
Eletrobrás - Light for All - 4th tranche	8	62	402	472	455	
Eletrobrás - Light for All - 5th tranche	2	26	262	290	286	
Eletrobrás- Subtransmission	84	3,141	3,058	6,283	6,123	
Eletrobrás - Rural Electrification Program	-	-	-	-	190	
Eletrobrás - Return of LPT	-	7,324	-	7,324	16,478	
Banco do Nordeste - Investment Financing 2005-2006 (FNE)	16	796	-	812	4,758	
Banco do Nordeste - Investment Financing 2007-2008 (FNE)	21	2,229	9,408	11,658	13,537	
Banco do Nordeste - Investment Financing 2007-2008 (FAT)	1,553	3,795	4,639	9,987	11,280	
Banco do Nordeste - Investment Financing 2009-2010 (FNE)	128	3,335	19,737	23,200	23,642	
Banco Itaú BBA - FINAME	51	397	4,739	5,187	3,138	
INERGUS PO Financing	-	6,605	22,142	28,747	23,430	
INERGUS PSI Financing	-	7,008	19,641	26,649	23,518	
<b>Total local currency</b>	<b>2,129</b>	<b>37,997</b>	<b>104,254</b>	<b>144,380</b>	<b>162,370</b>	
(-) Borrowing costs incurred	(12)	(86)	(735)	(833)	(791)	
<b>Foreign currency</b>						
NOTES UNITS	4,924	217,449	-	222,373	211,484	(2)
Bank of America Merrill Lynch	53	-	60,918	60,971	-	
<b>Total foreign currency</b>	<b>4,977</b>	<b>217,449</b>	<b>60,918</b>	<b>283,344</b>	<b>211,484</b>	
(-) Borrowing costs incurred	-	(3,623)	-	(3,623)	(6,299)	
<b>Total</b>	<b>7,094</b>	<b>251,737</b>	<b>164,437</b>	<b>423,268</b>	<b>366,764</b>	

(\*) To guarantee payment of the short-term portions, the Company maintains interest-earning bank deposits to the amount of R\$ 15,514 (R\$ 16,269 as of December 31, 2011), recorded under "secured funds" in the current and noncurrent assets.

(1) The NOTES UNITS contract has covenants which in general require the maintenance of certain financial indexes at certain levels. Failure to maintain these indices could result in early maturity of the debts. These requirements were being performed as of September 30, 2012. These contracts are subject to a currency swap and a financial derivative instrument.

The financing obtained from Finame is secured by the actual equipment financed.

The Company usually allocates the payment of interest on financing to the cash flow statement.

## Results for 3rd quarter of 2012

Contractual covenants of the loans and financing as of September 30, 2012:

Operation	Details of the Operation			Average Term months	Cost of the Debt			Ref
	Maturity	Amortization Frequency	Collateral		Index	Interest rate p.a.	TIR (Effective interest rate)	
Credit Receivables Investment Fund - Energisa Group II	Nov-2012	monthly	Receivables	1	CDI	+ 0.8%	1.08%	
Credit Receivables Investment Fund - Energisa Group III	Dec-2020	monthly, after Dec.2017	Receivables	81	CDI	+ 0.7%	0.83%	
Eletrobrás - Light for All - 1st tranche	Oct-2016	monthly	Receivables	25	RGR	+ 5.0%	5.0%	
Eletrobrás - Light for All - 2nd tranche	Apr-2018	monthly	Receivables	34	RGR	+ 5.0%	5.0%	
Eletrobrás - Light for All - 3rd tranche	Oct-2019	monthly	Receivables	41	RGR	+ 5.0%	5.0%	
Eletrobrás - Light for All - 4th tranche	Jul-2022	monthly, after Jul.2012	Receivables	57	RGR	+ 5.0%	5.0%	
Eletrobrás - Light for All - 5th tranche	Oct-2022	monthly, after Oct.2012	Receivables	61	RGR	+ 5.0%	5.0%	
Eletrobrás-Subtransmission	Mar-2016	monthly	Receivables	17	RGR	+ 5.0%	5.0%	
Eletrobrás - Rural Electrification Program	Jul-2012	monthly	Receivables	1	RGR	+ 5.0%	5.0%	
Eletrobrás - Return of LPT	Jan 2013	monthly	-	3	Accrued Selic			
Banco do Nordeste - Investment Financing 2005-2006 (FNE)	Nov-2012	monthly	Receivables + Reserve Fund	1	Fixed 7.9%		7.9%	(2)
Banco do Nordeste - Investment Financing 2007-2008 (FNE)	Jun-2017	monthly	Receivables + Reserve Fund	30	Fixed 8.3%		8.48%	(2)
Banco do Nordeste - Investment Financing 2007-2008 (FAT)	Jun-2017	monthly	Receivables + Reserve Fund	19	TJLP	+ 4.0%	4.2%	(2)
Banco do Nordeste - Investment Financing 2009-2010 (FNE)	Aug-2019	monthly, after Aug.2012	Receivables + Reserve Fund	42	Fixed 8.4%		8.4%	(2)
Banco Itaú BBA - FINAME	Until Feb-2021	monthly	Guarantee Energisa S/A	53	fixed	4.5% to 5.5%	4.5% to 5.5%	
INERGUS Financing - PO	Mar-2029	monthly	Guarantee Energisa S/A	83	INPC/IPCA	+ 6.0%	6.0%	
INERGUS - PSI Financing	Sep-2021	monthly	Guarantee Energisa S/A	46	INPC/IPCA	+ 6.0%	6.0%	
NOTES UNITS	Jul-2013	final	-	10	US dollar	+ 10.5%	10.94%	(1)
Bank of America Merrill Lynch	Sep-2015	final	Guarantee Energisa S/A	36	Libor	+ 2.45%	2.45%	

(1) With Swap.  
(2) Includes a 25% and 15% bonus on interest for performance, for investments in and out of the semi-arid region respectively.

## Results for 3rd quarter of 2012

As of September 30, 2012, the maturities of the long-term financing are scheduled as follows:

	<u>9/30/2012</u>
2013	3,443
2014	13,888
2015	74,738
2016	12,865
2017	10,579
2017 onwards	<u>48,924</u>
<b>Total</b>	<b><u>164,437</u></b>

The borrowing costs of the financing to be amortized over subsequent periods is as follows:

<u>Contracts</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2014 onwards</u>	<u>09/30/2012</u>
Credit Receivables Investment Fund - Energisa Group II (*)	23	-	-	-	23
Credit Receivables Investment Fund - Energisa Group III (*)	11	-	-	182	193
Banco do Nordeste - Financ. Investment 2007-2008 (FNE)	9	33	30	74	146
Banco do Nordeste - Financ. Investment 2007-2008 (FAT)	7	27	25	61	120
NOTES UNITS	2,915	708	-	-	3,623
Banco do Nordeste - Financ. Investment 2009-2010 (FNE)	-	15	59	277	351
	<u>2,965</u>	<u>783</u>	<u>114</u>	<u>594</u>	<u>4,456</u>

## 18 Debentures (nonconvertible)

Main features of the debentures:

	<u>1st Issuance (1)</u>	<u>2nd Issuance</u>	<u>Total</u>
Issue type	Public	Public	
Issue date	11/8/2007	12/15/2009	
Maturity date	11/8/2015	12/15/2014	
Guarantee	Ordinary with Guarantee of Energisa S/A	Ordinary	
Yields	Exchange Variance + 8.85% p.a.	CDI + 1.9% p.a.	
TIR (effective interest rate)	Exchange variance + 8.90% p.a.	CDI + 1.96% p.a.	
Number of securities	42,000	60,000	
Value at issue	73,248	60,000	
Securities in circulation	42,000	60,000	
Interest grace period	6 months	6 months	
Renegotiation date	-	12/15/2012	
Amortizations/installments	3 annual	Final	
<b>Balances at 9/30/2012 (2)</b>	<b><u>88,097</u></b>	<b><u>61,382</u></b>	<b><u>149,479</u></b>
Current	3,193	1,676	4,869
Noncurrent	84,904	59,691	144,610
<b>Balances at 12/31/2011 (2)</b>	<b><u>79,548</u></b>	<b><u>60,010</u></b>	<b><u>139,558</u></b>
Current	1,160	319	1,479
Noncurrent	78,388	59,691	138,079

(1) Subject to a currency swap and financial derivative instruments

(2) R\$ 736 (R\$ 766 as of December 31, 2011) deducted as borrowing costs incurred during the contracting.



## Results for 3rd quarter of 2012

The debentures have covenants which in general require the maintenance of certain financial indexes at certain levels. Failure to maintain these levels could result in early maturity of the debts. These covenants were being performed as of September 30, 2012.

As of September 30, 2012 the maturities of the debentures are scheduled as follows:

	<u>9/30/2012</u>
2013	28,301
2014	88,008
2015	<u>28,301</u>
<b>Total</b>	<b><u><u>144,610</u></u></b>

The borrowing costs of the debentures to be amortized over subsequent periods is as follows:

	<u>1st Issuance</u>	<u>2nd Issuance</u>	<u>9/30/2012</u>
2012	197	99	296
2013	177	113	290
2014	37	113	150
	<u>411</u>	<u>325</u>	<u>736</u>

Renegotiation clauses:

Description	Company	Renegotiation Date/ Optional Early Redemption	Premium	Terms
Debentures 1st issuance	Energisa Sergipe	At any time from year six, including from the issuance date.	N/A	The issuer may trigger the full or partial early redemption of the debentures at any time from year six, including from the issuance date.
Debentures 2nd issuance	Energisa Sergipe	December 15, 2012	N/A	The Board of Directors shall resolve the debenture renegotiation terms, which the Companies shall apprise the debenture holders of.

## 19 Taxes and social contributions

	<u>9/30/2012</u>	<u>12/31/2011</u>
ICMS	13,336	14,429
Social Charges	1,471	1,139
IRPJ	4,420	4,968
CSSL	3,487	4,362
PIS/COFINS	11,018	10,354
Other	2,427	1,201
<b>Total</b>	<b><u>36,159</u></b>	<b><u>36,453</u></b>
Current	29,144	29,290
Noncurrent	7,015	7,163

## 20 Tax financing

Description	<u>9/30/2012</u>	<u>12/31/2011</u>
Incentive under Law 11941/2009 - Refis IV	7,775	9,072
Number of payments	54	63
ICMS financing	-	35
Number of payments	-	4

## Results for 3rd quarter of 2012

The Company entered the new REFIS Financing Program introduced by Law 11941/2009. This balance is being settled at the minimum installment until the debts have been consolidated.

As of September 30, 2012 the balance of this financing stands at R\$ 7,775 (R\$ 9,072 as of December 31, 2011).

As of September 30, 2012 and December 31, 2011 the balance of the financed taxes in the consolidated statement is scheduled as follows:

	9/30/2012	12/31/2011
2012	1,019	2,078
2013	1,747	1,654
2013 onwards	5,009	5,375
<b>Total</b>	<b>7,775</b>	<b>9,107</b>
Current	1,747	2,078
Noncurrent	6,028	7,029

### 21 Provisions for labor, civil and tax risks:

Based on the opinion of its legal advisors, ENERGISA SE Management made a provision for labor, civil and tax risks, as shown below:

	Opening balance 12/31/2011	Provisions made	Reversal of provisions	Restatement	Closing balance 9/30/2012
Labor claims	15,021	2,217	(2,025)	621	15,834
Civil	5,208	149	(1,126)	185	4,416
<b>Total</b>	<b>20,229</b>	<b>2,366</b>	<b>(3,151)</b>	<b>806</b>	<b>20,250</b>
Restricted and escrow deposits (*)	(13,227)	(1,517)	866	(695)	(14,573)

(\*) The Company has restricted and escrow deposits in its noncurrent assets of R\$ 22,005 (R\$ 20,844 as of December 31, 2011). Provisions have not been made for R\$ 7,432 (R\$ 7,617 as of December 31, 2011) as the chances of success are rated as possible or probable.

### Probable losses

#### Labor claims

Based on the opinion of independent legal advisors, when applicable, the Company's legal advisors analyzed the labor claims in progress and accordingly made a provision of a further R\$ 2,217 (R\$ 3,565 as of December 31, 2011), and reversed a provision of R\$ 2,025 (R\$ 5,582 as of December 31, 2011).

Most of these lawsuits involve claims for overtime, salary parity, FGTS (Government Severance Indemnity Fund for Employees) and contractual/legal fees.

#### Civil

The civil proceedings are mainly disputing indemnification for moral and material damages and consumer complaints involving energy debits.

As of September 30, 2012 additional provisions were made of R\$ 149 (R\$ 2,066 as of December 31, 2011) and provisions reversed of R\$ 1,126 (R\$ 2,119 as of December 31, 2011).

### Possible Losses

## Results for 3rd quarter of 2012

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The Company is party to labor, civil and tax claims in progress amounting to R\$ 59,610 (R\$ 96,323 as of December 31, 2011), where the chance of success has been estimated as possible, meaning no provision was required.

See below the comments of our legal advisers regarding cases rated as a possible risk:

### Labor claims

Labor claims amounting to R\$ 6,800 (R\$ 8,358 as of December 31, 2011) seeking contractual/legal fees due to joint liability with outsourced companies, in addition to trade union fees.

### Civil

These proceedings amounting to R\$ 24,095 (R\$ 18,119 as of December 31, 2011) are claiming indemnification for punitive/material damages and entail customer complaints about energy bills.

### Tax

Proceedings claiming tax and contribution differences - IRPJ/CSLL/PIS/COFINS/INSS amounting to R\$ 28,715 (R\$ 69,846 as of December 31, 2011).

## 22 Shareholders' equity

### 22.1 Capital

The subscribed and paid-in share capital is comprised of 122,147 common shares and 73,373 preferred shares. The preferred shares hold no voting rights but have priority in the reimbursement of capital in the event of Company liquidation and distribution of mandatory, non-cumulative dividends at 10% per annum over the company capital attributed to this kind of share.

The Extraordinary General Meeting held April 25, 2012 approved the capital increase of R\$ 10,131, without the issuance of new shares, by capitalizing the balance of the tax incentive reserve - income tax reduction accumulated until December 31, 2011. The share capital accordingly fell to R\$ 329,371 (R\$ 319,239 as of December 31, 2011).

Irrespective of amendments to the bylaws, the Company may increase its share capital through subscription to the limit of 450,000 shares, consisting of 150,000 common shares and up to 300,000 preferred shares, where the Board of Directors shall resolve the means, subscription terms and payment terms of the shares and the features of the shares to be issued and the issue price.

As authorized by its Board of Directors, the Company has bought back 11 common shares of its issuance to be held in the Treasury, which have been recorded under "treasury stock" in the shareholders' equity at the amount of R\$ 18. As it is a wholly owned subsidiary, the Company's shares have no market value.

### 22.2 Dividends

The corporate bylaws determine the payment of a mandatory dividend of 25% of the net income for the year, adjusted as stipulated by article 202 of Law 6404, dated 12/15/1976.

On February 14, 2012 the Board of Directors resolved to pay out additional dividends of R\$ 15,768 (R\$ 80.65 per share) on March 31, 2012.

On August 09, 2012 the Company's Board of Directors approved the payment of interim dividends from the net income for the first half of this year, amounting to R\$ 28,980 (R\$ 148.23 per common and preferred share), commencing August 17, 2012.

## Results for 3rd quarter of 2012

### 23 Operating revenue

	9/30/2012				9/30/2011			
	Not reviewed by the independent auditors		7/1/2012 to 9/30/2012	1/1/2012 to 9/30/2012	Not reviewed by the independent auditors		7/1/2011 to 9/30/2011	1/1/2011 to 9/30/2011
	No. of consumers	MWh	R\$	R\$	No. of consumers	MWh	R\$	R\$
Residential	578,365	633,081	95,853	302,336	554,702	604,976	83,754	253,632
Industrial	2,708	237,814	23,514	81,547	2,750	263,155	29,312	79,528
Commercial	38,636	360,835	54,081	167,486	35,214	331,888	48,009	143,146
Rural	18,029	77,960	4,493	16,467	17,592	57,680	3,686	12,714
Government:								
Federal	113	22,959	2,928	9,003	110	22,602	2,673	8,173
State	4,601	46,827	6,080	18,695	4,545	46,101	5,552	16,973
Municipal	766	22,032	2,861	8,797	756	21,690	2,613	7,987
Public Lighting	606	110,406	7,655	20,971	560	105,380	6,612	18,862
Public Utility	1,170	159,022	10,676	31,747	1,142	148,869	9,556	28,231
Internal Use	50	2,167	-	-	48	2,218	-	-
<b>Subtotal</b>	<b>645,044</b>	<b>1,673,103</b>	<b>208,141</b>	<b>657,049</b>	<b>617,419</b>	<b>1,604,559</b>	<b>191,767</b>	<b>569,246</b>
Revenue from Remuneration of Concession Assets	-	-	1,920	3,853	-	-	687	1,917
Supply	2	191,580	5,202	17,046	2	242,396	5,176	16,088
Sales not invoiced (net)	-	(7,300)	(1,846)	(5,858)	-	(6,659)	(2,341)	(818)
Provision of the transmission and distribution system	-	-	13,922	39,779	-	-	13,501	35,715
Energy sales to free consumers	18	-	-	-	9	-	-	-
Construction Revenue	-	-	26,580	64,117	-	-	17,531	46,094
Other operating revenue	-	-	2,898	9,436	-	-	(212)	10,356
<b>Total - gross operating revenue</b>	<b>645,064</b>	<b>1,857,383</b>	<b>256,817</b>	<b>785,422</b>	<b>617,430</b>	<b>1,840,296</b>	<b>226,109</b>	<b>678,598</b>
Deductions from operating revenue								
ICMS	-	-	43,805	137,542	-	-	40,110	119,219
PIS	-	-	3,802	11,900	-	-	3,474	10,562
COFINS	-	-	17,508	54,810	-	-	16,001	48,651
ISS	-	-	35	105	-	-	34	136
Quota for RGR	-	-	1,441	6,147	-	-	1,505	4,343
Energy Efficiency Program - PEE	-	-	781	2,377	-	-	697	2,123
Energy development account - CDE	-	-	1,434	4,303	-	-	1,274	3,821
Energy Development Account - CCC	-	-	4,442	17,470	-	-	7,551	21,877
Research and Development Program - P&D	-	-	1,249	3,803	-	-	1,115	3,396
<b>Total</b>	<b>-</b>	<b>-</b>	<b>74,497</b>	<b>238,457</b>	<b>-</b>	<b>-</b>	<b>71,761</b>	<b>214,128</b>
<b>Total - net operating revenue</b>	<b>645,064</b>	<b>1,857,383</b>	<b>182,320</b>	<b>546,965</b>	<b>617,430</b>	<b>1,840,296</b>	<b>154,348</b>	<b>464,470</b>

### 24 Insurance coverage

The Company has the policy of taking out insurance coverage for the assets subject to risk at amounts considered sufficient to cover any incidents, considering the nature of its activity. The Company's insurance contracts are made in accordance with the risk management and insurance fundamentals generally employed by electricity distribution companies. Given their nature, the risk assumptions adopted do not comprise the scope of an interim financial information review, and were not therefore reviewed by our independent auditors.

The civil liability and named risk policies are taken out in conjunction with the other Energisa Group companies and the maximum indemnification amounts are stated in the insurance coverage.

The main items covered are:

Lines	Maturity Date	Insurance Coverage	Annual Premium
			9/30/2012 and 12/31/2011
Nominated Risks	11/9/2012	27,100	160
General Civil Liability	11/9/2012	33,953	163
Automobiles - Third-party material and personal damages	10/23/2013	up to R\$ 200 / vehicle	84
Collective life insurance - Personal Death and Accidents	12/31/2012	47,517	195
			<u>602</u>

### Nominated Risks

The insurance policy specified the substations, buildings and equipment and the respective insured values and the indemnification limits. It has basic coverage including fire, lightning strike and explosions of any nature, electrical damages, hurricanes, aircraft crash, collision by air or ground vehicle, commotion, portable equipment, flooding/water damage, minor engineering work, extraordinary expenses, inclusion / exclusion of assets and sites, mistakes and omissions.

### Civil Liability

The GERIP insurance policy covers moral hazard, material and personal damages to third parties resulting from the Company's operations.

### Vehicles

The Company has insurance coverage for RCF/V - Optional/Vehicle Civil Liability, guaranteeing coverage of personal and/or material damages incurred by third parties involved in accidents.

### Collective Life Insurance and Personal Accidents

Guarantees insurance coverage for its employees in the event of death by any cause, full or partial permanent disability due to accidents and permanent and/or total disability due to illness.

## 25 Financial instruments and risk management

The book and fair values of financial instrument assets and liabilities have been compared below:

	9/30/2012		12/31/2011	
	Book	Fair value	Book	Fair value
<b>ASSETS</b>				
Cash and cash equivalents	94,672	94,672	78,427	78,427
Money market and secured funds	36,760	36,760	33,296	33,296
Consumers and concessionaires	104,351	104,351	115,659	115,659
Credit receivables and other	10,583	10,583	12,424	12,424
Accounts receivable from the concession	121,301	121,301	34,021	34,021
<b>LIABILITIES</b>				
Suppliers payable	(51,394)	(51,394)	(49,430)	(49,430)
Loans, financing, debt charges and debentures	(572,747)	(579,972)	(506,322)	(537,897)

In compliance with CVM Instruction 475/2008 and Resolution 604/2009, the description of the book balances and the fair values of the financial instruments included in the balance sheet at September 30, 2012 and December 31, 2011 are shown below:

**Nonderivatives - classification and measurement****Loans and receivables:**

Includes trade accounts receivable, consumers and concession operators, outstanding receivables, other receivables and accounts receivable of the concession. They are initially measured at amortized cost using the effective interest rate, and their balances are approximated to fair value.

**Money market and secured funds:**

The balances of short-term investments in Bank Deposit Certificates and investment funds are valued at fair value through profit and loss, market valuations and/or effective interest rates.

**Financial liabilities measured at amortized cost:**

Suppliers payable - stated at the known amounts or estimated, plus, when applicable, the corresponding charges and/or monetary and exchange variations incurred up to the balance sheet date, where the book value approximates fair value.

**Loans and financing, debt charges and debentures**

These financial instruments are classified as financial liabilities at amortized cost. The book values of the local-currency loans and financing obtained from Centrais Elétricas Brasileiras S.A. - Eletrobrás, BNB and BNDES, are compatible with the fair value of the transactions, as similar transactions are not available on the financial market, with comparable maturities and interest rates. In the case of the BONDS, Credit receivables investment funds and the 1<sup>st</sup> and 2<sup>nd</sup> debentures issuance, the book value differs from the fair value as there is a market on which the securities can be traded.

**Derivatives**

Note that the estimated fair values of the financial assets and liabilities were determined through information available in the market and appropriate valuation methodologies. However, considerable judgment was required in the interpretation of the market data to estimate the most adequate fair value. Consequently, the estimates used and presented below do not necessarily indicate the values that could be realized in the current exchange market.

The Company has the policy of managing market risks, thereby avoiding assuming material positions exposed to fair value fluctuations. They therefore only seek to use instruments which provide greater risk control. The derivative contracts involve swap operations and options with interest and exchange rates for hedge transactions against adverse exchange variance in their US dollar denominated debt.

The hedge transactions against adverse exchange variance require constant monitoring in order to preserve the efficiency of their structures. The transactions in force are subject to restructuring at any time and can be reversed or subject to additional transactions in order to reduce potential material losses.

- **Limitations**

The amounts were estimated at the reporting date based on information available in the market and appropriate appraisal techniques. However, considerable judgment was required in the interpretation of the market data to estimate the most adequate fair value. Consequently, the estimates used and presented below do not necessarily indicate the values that could be realized in the current exchange market.

- Financial risk management

The Board of Directors is generally responsible for establishing and supervising the risk management model of the Company. It has therefore implemented operating limits with pre-established amounts and indicators in the “Financial Risk Management policy” (available on the Company’s site) and in the internal regulations of the Executive Board of the Company. The Executive Board issues a monthly report on budgetary performance and risk factors involving the Company.

The Company’s risk management policy was established to detect, analyze and monitor risks encountered, in order to establish limits and check compliance with them. Risk management policies and systems are reviewed regularly in order to evaluate changes in market conditions and the Company’s activities.

The “Financial Market Risk Management Policy” was introduced on May 11, 2009 and was revised for the first time on April 27, 2010 and again on February 24, 2011; this policy can be viewed on the Company’s website.

The Company has been using the services of a specialized, independent company in cash and debt risk management, which means that the main macroeconomic indicators and their impact on results are monitored on a daily basis, in particular derivative transactions. This allows contracting and repositioning strategies to be devised, pursuing low risk and higher financial income.

**a) Liquidity risk**

By way of the projected cash flow, Management schedules its obligations to generate financial liabilities to the flow of receipts or sources of financing in order to ensure the greatest possible liquidity so as to honor its obligations, thereby avoiding default which hinders the operational progress of the Company.

The financial liabilities, including estimated interest payments, are as follows. Significant changes in the analyzed cash flows are not expected.

	Up to 6 months	6 to 12 months	1 to 3 years	3 to 5 years	Over 5 years	Total
Suppliers payable	49,464	-	-	-	1,930	51,394
Loans, financing, debt charges and debentures	43,531	244,246	232,478	85,893	98,189	704,337
<b>Total</b>	<b>92,995</b>	<b>244,246</b>	<b>232,478</b>	<b>85,893</b>	<b>100,119</b>	<b>755,731</b>

**b) Credit risk**

Management believes the risks posed by its interest-earning bank deposits are minimal, as there is no concentration and transactions are conducted with banks of renowned solidity and risk is assessed in accordance with the “Financial Risk Management policy”. The policy also gives priority to allocating the funds to short-term investments, with daily liquidity, whenever possible. It is also overseen by the Audit Committee of the Board of Directors, created in the first quarter of 2010.

The Company’s credit risk is posed by accounts receivable, which however is mitigated by sales to a broad consumer base and legal prerogatives which allow the provision of services to defaulting clients to be suspended. Part of the receivables referring to sales, energy acquisition and system service charges, incurred at CCEE, are also subject to change depending on the outcome of legal proceedings in progress, filed by a number of companies in the sector. These proceedings have resulted from the interpretation of market rules in force between June 2001 and February 2002, during which the Emergency Electricity Rationing Program was in force.

***Exposure to credit risks***

The book value of the financial assets denotes the maximum credit exposure. The maximum exposure to the credit risk at the interim reporting date was:

	<u>9/30/2012</u>	<u>12/31/2011</u>
Cash and cash equivalents	94,672	78,427
Money market and secured funds	36,760	33,296
Consumers and concessionaires	104,351	115,659
Credit receivables and other	10,583	12,424
Accounts receivable from the concession	121,301	34,021

Further information about these credits can be seen in notes 5, 6, 7 and 14.

**c) Market risk: interest and exchange rate risk**

Part of the local-currency loans and financing presented in note 17 consist of financing from several national development agencies (Eletrobrás, Banco do Nordeste and BNDES) and other institutions in the capital market.

The market rate (or opportunity cost of capital) is defined by these Agents, taking into account the underlying interest rate, the risk premium compatible with the financed companies, their guarantees and the sector they are engaged in. In the event it is not possible to acquire other alternatives or different market hypotheses and/or methods for their estimates, in view of the subsidiaries' business and sector specifics, these are measured by the amortized cost method at the contractual rates.

The Company's income is susceptible to variations due to the volatility of the currency coupon and exchange rate on liabilities denominated in foreign currencies, mainly the US dollar, which lost 8.25% in the period ended September 30, 2012 as compared to December 31, 2011, quoted at R\$ 2.0306 / USD.

R\$ 371,852 (R\$ 291,458 as of December 31, 2011) of Energisa SE's bank debts and issuances of R\$ 577,939 (R\$ 514,178 as of December 31, 2011) as of September 30, 2012 is denominated in US dollars deriving from the international Notes Units issuance, with an outstanding principal balance at the end of the year of USD 109.5 million (principal of USD 107.1 million), including interest. ii) USD 43.4 million (principal of USD 42 million); and (iii) loan from Bank of America Merrill Lynch with a balance at the end of the period of USD 30 million, including interest.

The notes mature on July 19, 2013 and pay interest of USD + 10.5% per annum. The debentures yield interest of USD + 8.85% per annum and also have a long-term maturity over three annual installments, the last of which matures on November 08, 2015. The loan matures on September 21, 2015 and incurs a cost of USD + (LIBOR + 2.45%) per annum.

The balance sheet as of September 30, 2012 presents R\$ 13,968 in the noncurrent assets (R\$ 6,359 as of December 31, 2011) and R\$ 16,089 as of December 31, 2011 in the current liabilities referring to the mark-to-market of the financial derivatives related to the foreign exchange rate and interest, resulting from a combination of factors usually adopted for the mark-to-market of these instruments, such as volatility, currency coupon, interest rates and the US dollar exchange rate. This is not a material liability, because the reversal value of derivatives at the calculation date is estimated, which does not correspond to the hedge objective expected by management. The mark-to-market entries made in the financial statements are reversed when the caps established for the existing operations are not exceeded, as shown below. Furthermore, further deterioration of the volatility, the currency coupon and the f/x rate could result in the entry increasing.



## Results for 3rd quarter of 2012

Energisa SE has hedged the aforementioned positions against adverse exchange variance, as mentioned earlier. These hedges are split into the following instruments:

1. Hedge for the amount of USD 42 million and USD 7.5 million of interest through a series of currency swaps with exchange-rate cap of between R\$/USD 2.691 (Nov-12) and R\$/USD 2.61 (Nov-13) until 11/08/2013, in order to hedge the debenture issuance against adverse exchange variance, thereby conducting a swap of the cost of USD + 8.85% p.a. for 120.6% of the CDI variance, hedging interest payments scheduled for 11/8/2012 to 11/08/2013 and the value of the principal at the latter date.
2. Hedge for the principal of USD 107.1 million and interest of USD 22.8 million through a series of currency swaps with exchange-rate caps of between R\$/USD 2.7150 (Jul-12) and R\$/USD 2.58 (Jul-2013) until 7/19/2013, referring to the international Notes Units issuance. The operation involves a swap of the cost of USD + 10.5% p.a. for 131.5% of the CDI variance, hedging semi-annual interest payments scheduled for 7/19/2012 to 07/19/2013 and the value of the principal at the latter date.
3. Hedge for the principal and interest of USD 30 million through a series of currency swaps with exchange-rate cap of R\$/USD 2.90 until 9/21/2015, relating to the loan from Bank of America Merrill Lynch. The operation involves a swap of the cost of USD + (LIBOR + 2.45%) per annum for 100% of the CDI variance, hedging semi-annual interest payments scheduled for 12/21/2012 to 9/21/2015 and the value of the principal at the latter date.

In the period the foreign exchange hedges yielded a gain of R\$ 18,731 (R\$ 14,882 as of September 30, 2011), due to appreciation of the US dollar.

Company Management monitors changes in the market, so that these hedge transactions may be restructured and their terms even extended depending on the performance of the exchange rate (R\$/USD), in terms of volatility and stabilization level. Company management sought to replace complex derivatives with simpler structures and greater liquidity, with a view to lower risk exposure.

In accordance with CVM Resolution 550/08, revoked by CVM Resolution 603/09, the summary values of the Company's financial derivatives as of September 30, 2012 and December 31, 2011 are as follows:

Derivative Financial Instruments							
	Reference Value		Description	Fair Value		Accumulated effect	
	9/30/2012	12/31/2011		9/30/2012	12/31/2011	Receivable/ (Received)	Payable / (paid)
	Notional (BRL)		Receivable Position				
Swap with options - Bond and Debentures	230,573	251,010	Foreign currency - USD	332,723	321,774	-	(1,120)
			Liability Position				
			CDI Interest Rate	(318,432)	(327,262)	-	-
			Foreign Currency Options (USD)	(501)	(4,242)	-	-
				13,790	(9,730)		
			Receivable Position				
			Foreign currency - USD	62,906		-	
Swap with Options-Merril Lynch	60,690		Liability Position				
			CDI Interest Rate	(60,775)		-	-
			Foreign Currency Options (USD)	(1,953)		-	-
				178			

The Fair Value of the derivatives as of September 30, 2012 as of December 31, 2011 was calculated based on the market price quotes for similar contracts. Their variance is directly associated with the variance of the debt balances listed in the note 18 and the positive performance of the hedge mechanisms used, as described above. These contracts do not stipulate interim payments before their

## Results for 3rd quarter of 2012

maturity date. The Company does not intend to settle these contracts before maturity. It also has different expectations for the results presented as Fair Value - as shown below. To ensure perfect management, daily monitoring is conducted in order to keep risk to a minimum and obtain better financial results.

The mark-to-market (MtM) of Energisa SE's operations was calculated by an accepted method generally used by the market. The method basically consists of calculating the future value of the operations agreed in each contract, discounting the present value at market rates. A variant of the Black & Scholes formula is used to calculate the MtM of options. This formula is normally used to calculate the premium on currency options. The data used in these calculations was obtained from reliable sources. The market rates, such as the fixed rate and dollar coupon, were obtained directly from the BM&F site (Market Rates for Swaps). The Ptax exchange rate was obtained from the Central Bank's site. The implicit dollar volatility for options was obtained from other market sources.

### Sensitivity Analysis

Pursuant to CVM Instruction 475/08 and Resolution 604/2009, which displaced Resolution 566/2008, the Company conducted sensitivity analyses on the main risks to which the financial instruments and derivatives are exposed, as shown:

#### a) Exchange variance

If the exchange exposure as of September 30, 2012 and December 31, 2011 were maintained, and the effects on the future interim financial statements simulated by type of financial instrument and for three different scenarios, the following results would be obtained (restated as for the interim reporting date):

Operation	Exposure	Risk	Scenario I (Probable)(*)	Scenario II (Deterioration of 25%)	Scenario III (Deterioration of 50%)
<b>Financial instruments - Debentures</b>		US\$	12,402	(9,609)	(31,619)
<b>Swap with Options:</b>					
Receivable position - Foreign Currency - USD	95,052	Higher f/x rate	88,332	110,415	132,498
Payable Position - CDI Interest Rate	(90,440)		(90,440)	(90,440)	(90,440)
Foreign Currency Options - USD	(298)		-	-	(16,813)
<b>Subtotal</b>	<b>4,314</b>		<b>(2,108)</b>	<b>19,975</b>	<b>25,245</b>
<b>Net</b>	<b>4,314</b>		<b>10,294</b>	<b>10,366</b>	<b>(6,374)</b>
<b>Financial instruments - Bond</b>					
<b>Swap with Options:</b>			13,254	(42,850)	(98,954)
Receivable position - Foreign Currency - USD	237,671	Higher f/x rate	224,413	280,516	336,619
Payable Position - CDI Interest Rate	(227,991)		(227,991)	(227,991)	(227,991)
Foreign Currency Options - USD	(203)		-	-	(45,804)
<b>Subtotal</b>	<b>9,477</b>		<b>(3,578)</b>	<b>52,525</b>	<b>62,824</b>
<b>Net</b>	<b>9,477</b>		<b>9,676</b>	<b>9,675</b>	<b>(36,130)</b>
<b>Financial instruments - Loans</b>					
<b>Swap with Options:</b>			10,937	(2,055)	(15,047)
Receivable position - Foreign Currency - USD	62,905	Higher f/x rate	51,968	64,960	77,952
Payable Position - CDI Interest Rate	(60,775)		(60,776)	(60,776)	(60,776)
Foreign Currency Options - USD	(1,953)		-	-	(1,702)
<b>Subtotal</b>	<b>177</b>		<b>(8,808)</b>	<b>4,184</b>	<b>15,474</b>
<b>Net</b>	<b>177</b>		<b>2,129</b>	<b>2,129</b>	<b>427</b>
<b>Total</b>	<b>13,968</b>		<b>22,099</b>	<b>22,170</b>	<b>(42,077)</b>

(\*) Considers the macroeconomic scenario presented by the Focus Survey as of September 30, 2012 for the future dates until the final settlement of the operations.

In the "Probable Scenario", calculated based on the net analysis of the above operations until the maturity thereof, adjusted to present value by the fixed rate in Brazilian reais as of September 30, 2012, the derivatives are effective, which is reflected in the positive present value of R\$ 22,099, that

## Results for 3rd quarter of 2012

shows how the adverse exchange variance in existing debts was mitigated. The higher the exchange devaluation (risk variable considered), the higher the gain of the swaps will be, providing the derivative caps are not exceeded, which would leave the Company with no hedge protection. However, there would be a positive present value of R\$ 22,170 and a negative value of R\$ 42,077 in the scenarios where the Brazilian currency lost 25% and 50% against the US dollar, a scenario in which the current caps would be exceeded.

### b) Interest rate variance

Considering the exposure of financial instruments indexed to interest rates as of September 30, 2012 is maintained and the respective accumulated annual indexes are (CDI 7.28% p.a., LTIR 6% p.a. and FNE 8% p.a.) and if the indexes vary in accordance with the three scenarios defined, the net financial result would be affected by:

Instruments	Exposure (R\$ thousand)	Risk	Scenario I (Probable)(*)	Scenario II (Deterioration of 25%)	Scenario III (Deterioration of 50%)
Receivable financial instruments:					
Money Market	116,292	Increase in CDI	2,131	2,648	3,157
Payable financial instruments:					
	(86,364)	Increase in CDI	(1,859)	(2,231)	(2,598)
Loans and financing	(9,988)	Increase in LTIR	(295)	(331)	(367)
	(12,470)	Increase in FNE	(189)	(236)	(283)
	(371,852)	Higher f/x rate	(8,169)	(10,211)	(12,253)
Subtotal (**)	(480,674)		(10,512)	(13,009)	(15,501)
Total	(364,382)		(8,381)	(10,361)	(12,344)

(\*) Considers the CDI at December 31, 2012 (8.02% p.a.), quote of the estimates presented by the recent BACEN survey, dated September 30, 2012, TJLP of 6% p.a. and FNE funds of 8% p.a. (loans contracted from Banco do Nordeste already reflecting the performance bonus).

(\*\*) Does not include dollar transactions worth R\$ 371,852.

### Fair value hierarchy

The table below presents financial instruments recorded at fair value using a valuation method.

The different levels were defined as follows:

- Level 1 - Prices quoted (in adjusted) in active markets for identical assets and liabilities
- Level 2 - Inputs, except for quoted prices, included in Level 1 that are observable for the assets and liabilities, directly (prices) or indirectly (derived from prices)
- Level 3 - Premises, for the asset or liability, that are not based on observable market data (unobservable inputs).

Financial instruments	Level	9/30/2012	12/31/2011
<b>Assets</b>			
Money market and secured funds	2	36,76	33,296
Derivative financial instruments	2	13,968	6,359
<b>Liabilities</b>			
Derivative financial instruments	2	-	(16,089)

We emphasize that we did not observe any Level 1 and 3 financial instruments during the period under analysis and no level transfers took place in this period.

## 26 Employee benefits

### a) Retirement and pension supplementation plan

The Company sponsors fixed-benefit pension plans for its employees. The defined-benefit plan undergoes an actuarial assessment at the end of each financial year, in order to ascertain whether the contribution rates are sufficient to establish the reserves required to meet the current and future payment commitments. The figures of the latest assessment can be seen in note 33 to the quarterly information for the year ended December 31, 2011.

The other information regarding the retirement and pension supplementation plans has not changed in relation to that disclosed in Note 33 to the Annual Financial Statements for the financial year ended December 31, 2011 (hereinafter referred to as "Financial Statements as of December 31, 2011"), published in the official press on March 12, 2012.

In the period ended September 30, 2012 the expense incurred on sponsoring these plans stood at R\$ 3,440 (R\$ 992 as of September 30, 2011).

### b) Healthcare plan

The Company sponsors its employees' health insurance plans, which are managed by an operator regulated by the National Health Agency (ANS). Upon termination of employment or retirement, employees may retain their health insurance plans provided they assume all the costs; the Company has no post-employment ties with or obligations to employees. In the period ended September 30, 2012 the expense incurred on this benefit stood at R\$ 4,308 (R\$ 1,514 as of September 30, 2011).

## 27 Commitments

The Company has the following commitments under long-term energy acquisition contracts:

Energy purchase contracts:

Term	2012	2013	2014	2015	2016	2016 onwards
2012 to 2045	319,762	258,827	225,386	231,631	228,863	3,496,381

The amounts referring to energy acquisition contracts lasting between 8 and 30 years represent the volume contracted at the current price at the end of September 2012, which have been ratified by ANEEL.

## 28 Distribution concession contract

On December 23, 1997 Energisa SE and the National Electric Energy Agency - ANEEL signed the electricity distribution concession contract through to December 23, 2027.

In September 2012 the Federal Government issued Provisional Law 579 and Decree 7805 which reduce electricity charges and create the rules for the early renewal of public electricity service concessions expiring between 2015 and 2017. The Company's concession expires in December 2027.

Management believes that the reductions in sector charges payable on electricity will not directly impact the Company's earnings, as the revenue drop will be offset by lower charges and taxes.

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